

Post-Issuance Green Bond Allocation Report

Doha, September 2021

In 2020, QNB published its GSSB¹ Framework in full alignment with ICMA² Bond Principles and Guidelines

Sustainalytics positive opinion based on the following elements

SECOND-PARTY OPINION



Use of proceeds

- The eligible category for the use of proceeds are fully aligned with ICMA bond principles
- The range of eligible projects is anticipated to have a positive Environmental and Social (E&S) impact and to advance the United Nations Sustainable Development Goals (UNSDGs)
- Treasury manages proceeds using a portfolio approach
- Effort made to ensure that the allocation matches or exceeds the balance of net proceeds from outstanding GSS bonds
- Ineligible projects are replaced as soon as practically feasible
- Unallocated proceeds held in cash or short-term liquid instruments



Management of proceeds

Project evaluation and selection

- Project evaluation and selection, against the eligibility criteria outlined in the Framework, is managed by QNB's GSSB Committee
- The committee monitors project eligibility on a quarterly basis

- Independent assured allocation report will be published on an annual basis, or until fully allocated
- Allocation reporting will include the total amount of allocated proceeds, share of financing vs refinancing and any unallocated proceeds
- Impact reporting⁴ to include E&S impacts of the projects funded with bond proceeds

Reporting



2021 developments

S&P Global Ratings

In 2021, the Group updated its GSSB

Framework and received an opinion from S&P which confirmed that the GSSB is in full alignment with ICMA Bond Principles and Guidelines



"The full alignment assessment reflects the bank's commitment to sustainable development, leveraging its capabilities to finance projects that can create a tangible impact where they operate"





QNB's debut green bond marked a major milestone for Qatar and QNB, and was highly regarded by the financial market and investors

Green issuance

Transaction highlights

Instrument (ISIN)
Issuance date
Maturity date
Principal
Coupon rate

XS2233188353 September 2020 September 2025 USD 600m 1.625%

- First green bond issuance in Qatar, and largest issuance for a Financial Institution in the region
- ✓ 3x over subscribed; subscriptions in excess of USD 1.8 Bn
- Listed on London Stock Exchange (LSE)





Group CEO (GCEO) statement

"Issuing a sustainable finance debt instrument is a signal to the investor community that we have developed a meaningful sustainability strategy. It also demonstrates that we have identified material environmental risks and opportunities and that we are ready to face, invest and deliver upon them. The LSE is considered to be the world's leading sustainable finance ecosystem. To be listed on the LSE allows us to tap into a pool of capital that supports the transition towards a sustainable and low-carbon economy." ²

Mr. Abdulla Mubarak Al-Khalifa GCEO

Awards and recognition



Green Market Pioneer in Qatar

BONDS AWARDS





Outstanding Leadership in Green Bonds

Outstanding Sustainable Financing in Emerging Markets



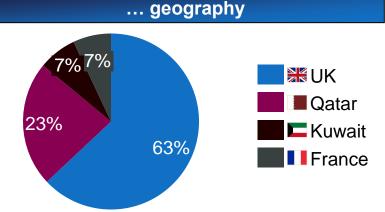
QNB's eligible green bond portfolio is currently valued at USD 1.0Bn as at the end of June 2021

Green Bond issuance

ISIN XS2233188353 Issuance date Sep 2020 Maturity date Sep 2025 Principal USD 600m Coupon rate 1.625%

Total eligible green portfolio by...

green	green bond category		
Green bond category ^{1,2}	Portfolio amount ³	Percent of total portfolio	UN SUSTAINABLE DEVELOPMENT GOALS
Green buildings	876m	84%	11 SECONDATE 12 SECONDA
* Energy efficiency	95m	9%	7 arrangement 13 course
Sustainable water and waste water management	75m	7%	6 atoms
Total (USD)	1,046m	100%	



Total (USD) = 1,046m

Notes

- The proceeds of the USD 600m bond were matched against the eligible green portfolio⁴
- 100% of green funding net proceeds were fully allocated at issuance
- Eligible green loan portfolio consists of assets booked prior January 2020

Independent limited assurance

Deloitte provided limited assurance over selected information on this page and its preparation in accordance with the QNB GSSB Framework (February 2020 and May 2021) and the footnotes indicated below. Deloitte's report is available on the QNB website.



1 As defined in the QNB GSSB Framework (February 2020 and May 2021); 2 Loans included in the green bond portfolio have been assessed for eligibility, evaluated by Sustainalytics (March 2020), with inclusion confirmed by the GSSB Committee; 3 Reported values as per financials as at 30 June 2021; 4 QNB applies risk management measures in its capital allocation decisions. QNB assesses projects financed with the proceeds against the minimum criteria setout in the GSSB Framework. The GSSB Committee reviews these criteria on a regular basis and has the right to amend these criteria when deemed necessary.

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