(Egyptian Joint Stock Company)

Separate Financial Statements
Together With Auditors' Report
For The Year Ended December 31, 2020

KPMG Hazem Hassan
Public Accountants & Consultants

BDO Khaled & Co.
Public Accountants & Advisers

## KPMG Hazem Hassan Public Accountants & Consultants

# BDO Khaled & Co. Public Accountants & Advisers

Translation of Auditors' report originally issued in Arabic

## **Auditors' Report**

To the Shareholders of QNB Al Ahli Bank (S.A.E.)

## Report on the Separate Financial Statements

We have audited the accompanying separate financial statements of QNB Al Ahli Bank (S.A.E.) which comprise the separate financial position as at December 31, 2020 and the related separate statements of income, comprehensive income, changes in equity, and cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

## Management's Responsibility for the Separate Financial Statements

These separate financial statements are the responsibility of Bank's management. Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with the rules of preparation and presentation of the banks' financial statements basis of recognition and measurement issued by Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations, management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessment, the auditor considers internal control relevant to the bank's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the separate financial statements.

## **Opinion**

In our opinion, the separate financial statements referred to above present fairly, in all material respects, the separate financial position of QNB Al Ahly Bank (S.A.E) as of December 31, 2020 and of its separate financial performance and its separate cash flows for the year then ended, in accordance with the rules of preparation and presentation of the banks' financial statements basis of recognition and measurement issued by Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations related to the preparation of these separate financial statements.

## Report on Legal and Other Regulatory Requirements

According to the information and explanations given to us during the financial year ended December 31, 2020 no contravention of the Central Bank and Banking Sector Law No. 194 of 2020, Taking into consideration the grace period to comply with provisions of the law.

The bank maintains proper books of accounts, which include all that is required by law and the statues of the bank, the separate financial statements are in agreement thereto.

The financial information included in the Board of Directors' report which is prepared according to Law No. 159 of 1981 and its Executive Regulations and their amendments, is in agreement with the books of the bank insofar as such information is recorded therein.

KPMG Hazem Hassan
Public Accountants and Consultants

Aziz Maher Aziz Barsoum FRA No. 228

**KPMG Hazem Hassan** 

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**Auditors** 

Mohanad T. Khaled

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Fellow of ACCA Fellow of ESAA

Fellow of ETS

R.A.A. 22444

FRA No. 375

BDO Khaled & Co.

	Note	December 31, 2020	December 31, 2019
Assets:			
Cash and due from Central Bank of Egypt (CBE)	(16)	17,166,854,367	12,012,821,372
Due from banks	(17)	5,223,798,459	6,639,128,536
Treasury bills	(18)	41,990,573,212	46,181,998,997
Loans and credit facilities to customers	(19)	164,962,066,483	154,784,013,373
Financial derivatives	(20)	106,092,208	83,458,859
Financial Investments:			
- Fair value through other comprehensive income	(21)	2,474,382,352	2,463,888,129
- Amortized cost	(21)	46,068,820,147	39,973,893,488
- Fair value through profit or loss	(21)	71,688,942	61,678,473
Investments in subsidiaries and associates	(22)	542,109,089	542,109,089
Intangible assets	(23)	188,123,187	202,344,647
Other assets	(24)	4,117,223,362	3,462,925,342
Deferred tax assets	(31)	43,274,395	54,901,205
Property and equipment	(25)	2,520,938,962	2,457,800,483
Total assets		285,475,945,165	268,920,961,993
	<b>7.</b> 1		
Liabilities:			
Due to banks	(26)	4,138,835,958	16,030,665,382
Customer deposits	(27)	233,892,109,030	209,065,365,497
Financial derivatives	(20)	54,698,875	44,711,902
Other loans	(28)	3,251,740,567	4,574,732,377
Other liabilities	(29)	3,297,177,299	2,789,354,332
Other provisions	(30)	586,820,076	717,548,592
Current income tax payable		1,288,010,783	1,038,088,421
Defined benefits obligation	(32)	513,228,220	482,288,384
Total liabilities		247,022,620,808	234,742,754,887
Equity:			
Issued and paid-up capital	(33)	10,774,114,830	9,794,649,850
Reserves	(34)	17,614,978,484	15,629,509,254
Profit for the year and retained earnings	(34)	10,064,231,043	8,754,048,002
Total equity		38,453,324,357	34,178,207,106
Total liabilities and equity		285,475,945,165	268,920,961,993

Mohamed Osman El-Dib Chairman and Managing Director

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements. (Auditors' report attached)

	Note	From January 01, 2020 To December 31, 2020	From January 01, 2019  To December 31, 2019
Interest on loans and similar income	(6)	30,466,796,512	32,130,794,899
Cost of deposits and similar expense	(6)	(16,113,253,167)	(18,562,824,914)
Net interest income		14,353,543,345	13,567,969,985
Fee and commission income	(7)	2,337,288,072	2,504,801,366
Fee and commission expense	(7)	(489,650,227)	(501,919,591)
Net interest, fee and commission income		16,201,181,190	15,570,851,760
Dividend income	(8)	35,584,250	149,707,215
Net trading income	(9)	98,761,017	109,613,390
Gain on financial investments	(21)	6,483,172	6,631,154
Impairment credit losses	(12)	(2,104,233,392)	(688,994,875)
Administrative expenses	(10)	(3,618,588,799)	(3,416,271,433)
Other operating revenues (expenses)	(11)	(215,992,811)	(558,813,932)
Profit before income tax		10,403,194,627	11,172,723,279
Income tax expense	(13)	(3,004,683,987)	(2,851,192,481)
Net profit for the year		7,398,510,640	8,321,530,798
Earnings per share	(14)	3.08	3.47

Mohamed Osman El-Dib Chairman and Managing Director

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The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.

	From January 01, 2020	From January 01, 2019
	To December 31, 2020	To December 31, 2019
Net profit for the year	7,398,510,640	8,321,530,798
Other comprehensive income items that will not be reclassified to the Profit or Loss:		
Net change in fair value of investments in equity instruments measured at fair value through other comprehensive income	(208,254,732)	(29,707,972)
Tax impact related to other comprehensive income that will not be reclassified to the profit or loss	43,859,644	7,415,771
Amount transferred to retained earning, net of tax		(9,368,086)
Other comprehensive income items that is or may be reclassified to the profit or loss:		
Net change in fair value of debt instruments measured at fair value through other comprehensive income	57,751,351	54,165,205
Tax impact related to other comprehensive income that will be reclassified to the profit or loss	(12,994,054)	(12,187,171)
Expected credit loss for fair value of debt instruments measured at fair value through other comprehensive income	29,548	(29,494)
Total other comprehensive income items for the year, net of tax	(119,608,243)	10,288,253
Total comprehensive income for the year, net of tax	7,278,902,397	8,331,819,051

	Issued and Paid Up Capital	Legal Reserve	General Reserve	Special Reserve	Capital Reserve	Fair Value Reserve	General Banking Risk Reserve	IFRS 9 Reserve	General Risk Reserve	Retained Earnings	Net Profit for the Year	Total
December 31, 2019												
Balance at 1 January 2019	9,794,649,850	1,287,748,276	8,531,087,699	147,044,179	12,054,965	(679,178,263)	2,781,992	1,282,925,633	-	401,350,937	6,917,503,916	27,697,969,184
Fransfer to general risk reserve	-			(152,225,804)	-	-	-	(1,282,925,633)	1,435,151,437	-		-
Impact of adopting IFRS 9		-		18,038,291		1,193,305,099	-	-	(1,413,697,514)	26,377,283		(175,976,841
Restated balance at 1 January 2019	9,794,649,850	1,287,748,276	8,531,087,699	12,856,666	12,054,965	514,126,836	2,781,992	-	21,453,923	427,728,220	6,917,503,916	27,521,992,343
Transfer to reserves and retained earnings		345,553,468	4,886,735,548		6,434,554	-	-	-		(6,192,028)	(5,232,531,542)	-
Dividend distributions for year 2018							-				(1,684,972,374)	(1,684,972,374
Net change in other comprehensive income		-				19,656,339	-	-		-		19,656,339
Reclassification of the net change in fair value of equity instruments upon derecognition					-	(9,368,086)				9,368,086		
Net profit for the year	-			-	-	-	-	-	-	-	8,321,530,798	8,321,530,798
Transfer from general banking risk reserve							(1,612,926)			1,612,926	-	-
Balance at 31 December 2019	9,794,649,850	1,633,301,744	13,417,823,247	12,856,666	18,489,519	524,415,089	1,169,066	-	21,453,923	432,517,204	8,321,530,798	34,178,207,106
December 31, 2020												
Balance at 1 January 2020	9,794,649,850	1,633,301,744	13,417,823,247	12,856,666	18,489,519	524,415,089	1,169,066		21,453,923	432,517,204	8,321,530,798	34,178,207,106
Transfer to reserves and retained earnings		415,932,039	2,665,720,403		2,890,011	-	-	-		2,233,203,199	(5,317,745,652)	-
Dividend distributions for year 2019		-	-		-			-			(3,003,785,146)	(3,003,785,146
Transfer from general reserve to capital increase	979,464,980		(979,464,980)									
Net change in other comprehensive income						(119,608,243)						(119,608,243
Net profit for the year			-								7,398,510,640	7,398,510,640
Balance at 31 December 2020	10,774,114,830	2,049,233,783	15,104,078,670	12,856,666	21,379,530	404,806,846	1,169,066		21,453,923	2,665,720,403	7,398,510,640	38,453,324,357

	Note	December 31, 2020	December 31, 2019
Cash flows from operating activities			
Profit before tax		10,403,194,627	11,172,723,279
Adjusted by:			
Property and Equipment depreciation and Intangible assets amortization	(10)	331,969,579	287,647,893
Impairment credit losses	(12)	2,104,233,392	688,994,875
Loans written off during the year		(284,114,917)	(233,452,342)
Recovery from loans previously written off		18,569,861	25,455,529
Net formed / (reversed) other provisions		(127,565,295)	(77,765,608)
Utilized provisions other than loans provision		(2,477,510)	(9,327,850)
Translation differences of other provisions in foreign currencies		(685,711)	(6,533,904)
Translation differences resulting from monetary foreign currency investments		45,587,902	290,744,041
Amortization of premium / discount for bonds		(61,463,650)	(71,644,830)
(Gain) on sale of Property and Equipment		(7,767,605)	(2,890,011)
Dividend income	(8)	(35,584,250)	(149,707,215)
Gain on financial investments	(21)	(6,483,172)	(6,631,154)
Operating profits before changes in assets and liabilities resulting from operating activities		12,377,413,251	11,907,612,703
Net decrease / increase in assets and liabilities			
Due from banks		(5,162,602,627)	(1,222,941,758)
Treasury bills		3,570,437,326	1,209,675,192
Loans and credit facilities to customers		(12,022,688,650)	(18,234,810,164)
Financial derivatives		(12,646,376)	(35,615,581)
Financial investement recognized at fair value through profit or loss		(10,010,469)	(16,294,730)
Other assets		(654,051,759)	(414,267,972)
Due to banks		(11,891,829,424)	3,322,886,112
Customer deposits		24,826,743,533	1,715,420,402
Other liabilities		507,822,967	271,569,329
Defined benefits obligation		30,939,836	44,466,899
Income tax paid		(2,712,269,225)	(2,432,246,552)
Net cash flows resulting from / used in operating activities (1)		8,847,258,383	(3,884,546,120)
Cash flows from investing activities			
Acquisition of Property and Equipment and Intangible assets		(381,165,148)	(549,959,590)
Proceeds from sale of Property and Equipment		8,046,155	3,241,503
Proceeds from financial investments other than held for trading investments		6,931,884,188	4,512,851,605
Acquisition of financial investments other than held for trading investments		(13,154,736,875)	(6,997,299,939)
Acquisition of Investments in subsidiaries		-	(250,000,000)
Dividends received		35,584,250	49,724,215
Net cash flows used in investing activities (2)		(6,560,387,430)	(3,231,442,206)
Cash flows from financing activities			
Other loans		(1,322,991,810)	1,988,325,965
Dividends paid		(3,003,785,146)	(1,684,972,374)
Net cash flows used in / resulting from financing activities (3)		(4,326,776,956)	303,353,591
		(2,039,906,003)	(6,812,634,735)
Net decrease in cash and cash equivalents during the year (1+2+3)		11 224 747 402	10 027 402 227
Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the year	(35)	11,224,767,492 <b>9,184,861,489</b>	18,037,402,227 11,224,767,492
	(33)	7,104,001,407	11,224,101,472
Cash and cash equivalents at end of the year are represented in:	(14)	17 144 054 247	12 012 021 272
Cash and due from Central Bank of Egypt  Due from banks	(16)	17,166,854,367	12,012,821,372
	(17)	5,234,406,137 42,008,511,859	6,648,253,897
Treasury bills  Relances with Central Rank of Equat (mandatory reserve)			46,196,437,796
Balances with Central Bank of Egypt (mandatory reserve)  Due from banks with maturities more than 3 months		(13,325,733,984)	(8,056,431,357) (106,700,000)
Treasury bills with maturity more than 3 months		(41,899,176,890)	(45,469,614,216)
Cash and cash equivalents at end of the year		9,184,861,489	11,224,767,492
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 $The accompanying \ notes \ from \ (1) \ to \ (39) \ are \ an \ integral \ part \ of \ these \ Separate \ Financial \ Statements.$ 

	December 31, 2020	December 31, 2019
Net year's profits (from income statement)	7,398,510,640	8,321,530,798
Deduct/Add:		
Profits of sale fixed assets transferred to capital reserve	(7,767,605)	(2,890,011)
Change in General Banking Risk Reserve	-	1,612,926
Item transferred to retrained earrings	-	9,368,086
Distributable year's net profits	7,390,743,035	8,329,621,799
Add:		
Beginning balance of retained earnings	2,665,720,403	421,536,192
Total	10,056,463,438	8,751,157,991
To be distributed as follows:		
Statutory reserve	369,537,152	415,932,039
General reserve	4,428,972,276	2,665,720,403
Shareholders' Dividends	-	2,154,822,966
Employees' profit share	739,074,304	832,962,180
Remuneration for board members	16,000,000	16,000,000
Banking System Support and Development Fund*	73,907,430	-
Retained earnings carried forward	4,428,972,276	2,665,720,403
Total	10,056,463,438	8,751,157,991

<sup>\*</sup> According to Article 178 of the Central Bank and Banking System's Law No. 194 for year 2020, to deduct an amount not exceeding 1% of the distributable year's net profits for the benefit of the Support and Development the Banking System Fund.

For year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

#### Background:

QNB ALAHLI "S.A.E" ("The Bank") was incorporated as an investment and commercial bank on April 13, 1978, in accordance with the provisions of the Investment Law no 43 of 1974 and its executive regulations and the amendments thereon. The Bank provides all banking services related to its activity, through its Head Office located in 5 Champlion Street - Downtown - Cairo and its 231 branches served by 6,550 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

These Financial statements were approved by the Board of Directors on January 12, 2021.

#### 2. Summary of significant accounting policies:-

#### 2.1 Basis of preparation of the separate financial statements

These separate financial statements have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on December 16, 2008; and as per IFRS 9 "Financial Instruments" in accordance with the instructions of the Central Bank of Egypt (CBE) dated February 26, 2019.

The separate and consolidated financial statements of the Bank and its subsidiaries have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules, the affiliated companies are entirely included in the consolidated financial statements and these companies are the companies that the Bank - directly or indirectly has more than half of the voting rights or has the ability to control the financial and operating policies, regardless of the type of activity, the Bank's consolidated financial statements can be obtained from the Bank's management. The Bank accounts for investments in subsidiaries and associate companies in the separate financial statements at cost minus impairment loss.

The separate financial statements of the Bank should be read with its consolidated financial statements, for the year ended on December 31, 2020 to get complete information on the Bank's financial position, income statements, cash flows and change in shareholders equity.

## 2.2 Accounting for Investments in subsidiaries and associates

Investments in subsidiaries and associates are presented in the attached separate financial statements using the cost method which represents the bank's direct share ownership and not according to the business results and the net assets of the investees. And the consolidated financial statements provide a wider understanding for the consolidated financial position, business results and the consolidated cash flows for the bank and its subsidiaries (The Group), including the bank's share in the net assets of its associate companies.

#### 2.2.1 Investments in subsidiaries

Subsidiaries are entities (including Special Purposes Entities / SPEs) which the bank exercises direct or indirect control over its financial and operating policies in order to get benefits from its activities and usually have an ownership share of more than half of its voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the bank has the control over its investees.

## 2.2.2 Investments in associates

Associates are entities over which the bank exercises significant influence directly or indirectly, but without exercising control or joint control, where the bank holds 20% to 50% of voting rights in the associate.

The purchase method is used to account for the bank's purchases of subsidiaries and associates when they are initially recognized; the acquisition date is the date on which the acquirer obtains control or significant influence of acquiree "subsidiary or associate". According to the purchase method, the investments in subsidiaries and associates are initially recognized at cost (which may be incorporated goodwill). The acquisition cost represents the fair value of the consideration given in addition to the other acquisition related costs.

In business combination achieved in stages, and business combination achieved through more than one transaction, is then dealing with every transaction of such transactions that separately on the basis of the acquisition consideration and fair value information at the date of each transition until the date where the control is achieved.

The investments in subsidiaries and associates are subsequently accounted for using the cost method on the separate financial statements. According to the cost method; investments are recognized at acquisition cost less any impairment losses in value, if any. Dividends are recognized as revenue in the separate income statement when they are declared and the bank's right to collect them has been established.

## 2.3 Segment reporting

An operating segment is a group of assets and operations providing products or services whose risks and benefits are different from those associated with products or services provided by other operating segments. A geographical segment provides products or services within a specific economic environment characterized by risks and benefits different from those related to other geographical segments operating in a different economic environment.

The Bank is divided into two main business lines, which are corporate banking and retail banking. In addition, a corporate center acts as a central funding department for the bank's core businesses. The dealing room, proprietary activity and other non-core businesses are reported under the corporate banking business line.

## Notes to the Separate Financial Statements

For year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

For the purpose of preparation of segment reporting by geographical region, segment profit or loss and assets and liabilities are presented based on the location of the branches. Given that the bank does not have any entity abroad, and unless otherwise stated in a specific disclosure, all equity and debt instruments of the bank issued by foreign institutions and credit facilities granted to foreign counterparties are reported based on the location of the domestic branch where such assets are recorded.

#### 2.4 Foreign currency translation

#### 2.4.1 Functional and presentation currency

The separate financial statements of the bank are presented in the Egyptian pound which is the bank's functional and presentation currency.

#### 2.4.2 Transactions and balances in foreign currencies

The Bank maintains its accounting records in Egyptian pounds. Transactions in foreign currencies during the period are translated into the Egyptian pounds using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at end of reporting period at the exchange rates then prevailing. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held for trading assets and liabilities;
- Other operating revenues (expenses) from the remaining assets and liabilities;
- Investments in equity instrument recognized at fair value through other comprehensive income in equity.

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as FVTOCI assets are analyzed into differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument. Differences resulting from changes in the amortized cost are recognized and reported in the income statement in "Interest on loans and similar income" whereas differences resulting from changes in foreign exchange rates are recognized and reported in "Other operating revenues (expenses)". The remaining differences resulting from changes in fair value are recognized in equity and accumulated in the "Fair value reserve" in Other Comprehensive Income.

Valuation differences arising on the measurement of non-monetary items at fair value include gains or losses resulting from changes in foreign currency exchange rates used to translate those items. Total fair value changes arising on the measurement of equity instruments classified as at fair value through the profit or loss are recognized in the income statement, whereas total fair value changes arising on the measurement of equity instruments classified as FVTOCI are recognized directly in equity in the "Fair value revaluation reserve" in Other comprehensive income.

#### 2.5 Financial assets

Financial assets classified as amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL). The classification depends on the buisness model of the financial assets that are managed with its contractual cash flow and is determined by management at the time of initial recognition.

#### 2.5.2.1 Financial assets classified as amortized cost

The financial asset is retained in the business model of financial assets held to collect contractual cash flow. The objective from this business model is to collect contractual cash flow which represented in principal and interest. The sale is an exceptional event for the purpose of this model and under the terms of the standard represented in following:

- Significant deterioration for the issuer of financial instrument;
- Lowest sales in terms of rotation and value;
- A clear and reliable documentation process for the justification of each sale and its conformity with the requirements of the standard.

#### 2.5.2.2 Financial assets classified as fair value through other comprehensive income

The financial asset is retained in the business model of financial assets held to collect contractual cash flows and sales. Held to collect contractual cash flows and sales are integrated to achieve the objective of the model. Sales are high in terms of turnover and value as compared to the business model retained for the collection of contractual cash flows.

## 2.5.2.2 Financial assets classified as fair value through profit or loss

The financial asset is held in other business models including trading, management of financial assets at fair value, maximization of cash flows through sale.

The objective of the business model is not to retain the financial asset for the collection of contractual or retained cash flows for the collection of contractual cash flows and sales. Collecting contractual cash flows is an incidental event for the objective of the model.

The characteristics of the business model are as follows:

- Structuring a set of activities designed to extract specific outputs;
- Represents a complete framework for a specific activity (inputs activities outputs);
- One business model can include sub-business models.

For year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

#### 2.6 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset when the bank has a legally enforceable right to offset the recognized amounts and it intends to settle these amounts on a net basis, or realize the asset and settle the liability simultaneously.

#### 2.7 Financial derivatives and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Fair values are determined based on quoted market prices in active markets, including recent market transactions, or valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are recognized as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives, such as the conversion option in a convertible bond, are treated as separate derivatives if they meet the definition of a financial instruments, and when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement "Net trading income" ;unless the bank chooses to designate the hybrid contract as a whole as at fair value through profit or loss.

The timing of recognition in profit or loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The parent bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge);
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met. At the inception of the hedging relationship, the bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the bank documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

#### 2.7.1 Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized immediately in the profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in profit or loss. Additionally, interest differential on interest rate swaps is recognized in profit or loss as part of "Net interest income" line item in the income statement. Any ineffectiveness is recognized in profit or loss in "Net trading income".

When the hedging instrument no longer qualifies for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date to maturity of the asset using the effective interest method. Adjustment to the carrying amount of a hedged equity instrument that has been deferred in equity remains in equity until the asset is derecognized.

## 2.7.2 Cash flow hedge

The effective portion of changes in the fair value of derivatives designated and effective for cash flow hedge is recognized in equity while changes in fair value relating to the ineffective portion is recognized immediately in the income statement in "Net trading income".

Amounts accumulated in equity are transferred to income statement in the relevant periods when the hedged item affects the income statement. The effective portion of changes in fair value of interest rate swaps and options are reported in "Net trading income".

When a hedging item expires, or is sold or if hedging instrument no longer qualifies for hedge accounting requirements, gains or losses that have been previously accumulated in equity remain in equity and are only recognized in profit or loss when the forecast transaction ultimately occurs. If the forecast transaction is no longer expected to occur, any related cumulative gain or loss on the hedging instrument that has been recognized in equity shall be reclassified immediately to profit or loss.

## 2.7.3 Derivatives that do not qualify for hedge accounting

Where a derivative instrument does not qualify for hedge accounting, changes in fair value of that derivative and related interest are recognized immediately in the income statement in "Net trading income" line item. However, gains or losses arising from changes in fair value of derivatives that are managed in conjunction with financial assets or financial liabilities, designated upon initial recognition at fair value through profit or loss, are included in "Net income from financial instruments designated upon initial recognition as at fair value through profit or loss".

## 2.8 Interest income and expense

- Interest income and expense on all interest-bearing financial instruments are recognized in "Interest income" and "Interest expense" line items in the income statement using the effective interest rate method.

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- The effective interest rate is a method of calculating the amortized cost of a debt instrument whether a financial asset or a financial liability and of allocating its interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial debt instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability on initial recognition. When calculating the effective interest rate, the bank estimates the future cash flows, considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Interest income on loans is recognized on an accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

- Interest income on non-performing or impaired (Stage 3) loans and receivables ceases to be recognized in profit or loss and is rather recorded off-balance sheet in statistical records. Interest income on these loans is recognized as revenue on a cash basis as follows:
- 1- For retail loans, personal loans, small and medium business loans, real estate loans for personal housing and small loans for businesses, when interest income is collected and after recovery of all arrears.
- 2- For corporate loans, interest income is recognized on a cash-basis after the bank collects 25% of the rescheduled installments and provided these installments continue to be paid for at least one year.

If a loan continues to be performing thereafter, interest accrued on the principal then outstanding starts to be recognized as revenues. Interest that is marginalized prior to the date when the loan becomes performing is not recognized in the profit or loss except when the total balance of loan, prior to that date, is paid in full.

#### 2.9 Fees and commission income

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue - on a cash basis - only when interest income on those loans is recognized in profit or loss, at which time, fees and commissions that are an integral part of the effective interest rate of a financial asset are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees received by the bank to originate a loan are deferred if it is probable that the bank will enter into a specific lending arrangement and are regarded as a compensation for an ongoing involvement with the acquisition of the financial instrument and recognized as an adjustment to the effective interest rate. If the commitment expires without the bank making the loan, the fees are recognized as revenue on expiry.

Loan syndication fees received by the bank are recognized as revenue when the syndication has been completed, only if the bank arranges the loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants).

Fees and commissions that are earned on negotiating or participating in the negotiation of a transaction in favor of another entity, such as arrangements for the allotment of shares or another financial instrument or acquisition or sale of an enterprise on behalf of a client, are recognized as revenue when the transaction has been completed. Administrative consultations and other service fees are usually recognized as revenue on a straight-line basis over the period in which the service is rendered. Fees from financial planning management and custodian services provided to clients over long periods are usually recognized as revenue on a straight-line basis over the period in which these services are rendered.

#### 2.10 Dividends income

Dividend income on investments in equity instruments and similar assets is recognized in the income statement when the bank's right to receive payment is established.

## 2.11 Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)

Financial instruments sold under repurchase agreements are not derecognized from the statement of financial position and cash receipts are shown in liability side in the statement of financial position.

#### 2.12 Impairment of financial assets

The Bank reviews all its financial assets except for financial assets that are measured at fair value through profit or loss to assess the extent of impairment as described below.

Financial assets are classified at three stages at each reporting date:

- Stage 1: Financial assets that have not experienced a significant increase in credit risk since the date of initial recognition, and the expected credit loss is calculated for 12 months.
- Stage 2: Financial assets that have experienced a significant increase in credit risk since the initial recognition or the date on which the investments are made, and the expected credit loss is calculated over the life of the asset.
- Stage 3: Impairment of financial assets whose expected credit loss is to be recognized over the life of the asset on the basis of the difference between the carrying amount of the instrument and the present value of expected future cash flows.

  Credit losses and impairment losses on the value of financial instruments are measured as follows:

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- The low risk financial instrument is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management
- If it is determined that there has been a significant increase in credit risk since the initial recognition, the financial instrument is transferred to the second stage where it is not yet considered impaired at this stage.
- · If there are indicators of impairment of the financial instrument, it is transferred to the third stage.
- The financial assets created or acquired by the Bank and include a high credit risk ratio for the Bank's low risk financial assets are recognized on the
  initial recognition of the second stage directly and therefore the expected credit losses are measured on the basis of expected credit losses over the life of
  the asset.

#### 2.12.2.1 Significant increase in credit risk

The Bank considers that the financial instrument has experienced a significant increase in the credit risk when one or more of the following quantitative and qualitative criteria, as well as the factors relating to default, have been met.

#### 2.12.2.2 Quantitative factors

When the probability of default over the remaining life of the instrument is increased from the date of the financial position compared to the probability of default over the remaining life expected at initial recognition in accordance with the Bank's acceptable risk structure.

#### 2.12.2.3 Qualitative factors

#### Retail loans, micro and small businesses

If the borrower encounters one or more of the following events:

- The borrower submits a request to convert short-term to long-term payments due to negative effects on the borrower's cash flows.
- · Extension of the deadline for repayment at the borrower's request.
- · Frequent Past dues over the previous 12 months.
- Future adverse economic changes affecting the borrower's future cash flows.

#### Corporate loans and medium businesses

If the borrower has a follow-up list and / or financial instrument faced one or more of the following events:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- · Significant negative changes in the activity and physical or economic conditions in which the borrower operates.
- · Scheduling request as a result of difficulties facing the borrower.
- · Significant negative changes in actual or expected operating results or cash flows.
- · Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

## Nonpayments

The loans and facilities of institutions, medium, small, micro and retail banking are included in stage two if the period of non-payment is more than 60 days and less than 90 days. Note that this period (60 days) will be reduced by (10) days per year to become (30) days during (3) years from the date of application (Year 2019).

#### Transfer between the three stages:

## Transfer from second stage to first stage:

The financial asset shall not be transferred from the second stage to the first stage unless all the quantitative and qualitative elements of the first stage are met and the full arrears of the financial asset and the proceeds are paid.

#### Transfer from third stage to second stage:

The financial asset shall not be transferred from the third stage to the second stage until all the following conditions have been met:

- Completion of all quantitative and qualitative elements of the second stage.
- Repayment of 25% of the balance of the outstanding financial assets, including accrued segregated / statistical interest.
- Regularity of payment for at least 12 months.

## 2.13 Intangible assets

#### 2.13.1 Goodwill

Goodwill, arising from the acquisition or legal merger of subsidiaries, represents the difference between the cost of the combination and the acquirer's interest in the fair value of the identifiable assets, liabilities and qualifying contingent liabilities of the acquiree at the acquisition date. Goodwill is annually tested for impairment and is written-down to profit or loss at an annual amortization of 20% or impairment loss, whichever is higher.

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#### 2.13.2 Software (computer programs)

(All amounts are shown in Egyptian Pounds)

Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the bank and when it is probable that they will generate future economic benefits within more than one year that exceed its cost. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.

Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond its original specification.

Cost of computer software recognized as an asset shall be amortized over the period of expected benefits from three to five years except for the core IT system which is amortized over ten years.

#### 2.14 Property and Equipment

The Bank's property and equipment include lands and buildings of the bank which basically comprise the head office premises and branch buildings. All property and equipment are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the construction or acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

The Bank considers the residual value of its property and equipment as insignificant and immaterial in relation to the depreciable amount; therefore, the depreciable amount of the bank's property and equipment is determined without any deduction for residual values. Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Buildings		50 years
	Decoration & installations	10 years
	Lifts	15 years
	Electricity & Air conditioning	10 years
Fixtures	Generators	30 years
	Telephone network & CCTV	10 years
	Firefighting system & Plumbing system	10 years
	Other installations	10 years
		The shortest of 10
Leasehold improvements		years or contract
		period

Depreciation periods for property and equipment, other than buildings, depend on their useful lives which are usually estimated as specified below:

Furniture	10 years
Armored vaults	20-30 years
IT equipment	5 years
Electric appliances	5 years
Vehicles	5 years

The bank reviews the carrying amounts of its depreciable property and equipment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains or losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in the profit or loss in other operating income (expenses) in the income statement.

## 2.15 Impairment of non-financial assets

Non-financial assets that do not have definite useful lives, except for goodwill, are not amortized. These are annually tested for impairment. Depreciable property and equipment are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the bank estimates the recoverable amount of the cash-generating unit to which the asset belongs is estimated.

At the end of each year, the bank reviews non-financial assets for which an impairment loss is recognized to assess whether or not all or part of such impairment losses should be reversed through profit or loss.

#### 2.16 Leasing

All lease contracts to which the bank is a party are treated as operating or finance leases as follows:

#### 2.16.1 As a lessee

Lease payments made under operating leases, net of any discounts received from the lessor, are recognized as an expense in the profit or loss on a straight-line basis over the lease term.

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#### 2.16.2 As a lessor

Assets leased out under operating lease contracts are reported as part of the property and equipment in the statement of financial position and are depreciated over the expected useful lives of the assets, on the same basis as other property assets. Lease rental income is recognized in profit or loss, net of any discounts granted to the lessee, using the straight line method over the contract term.

#### 2.17 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances due within three months from date of placement or acquisition. They include cash and balances placed with the Central Bank of Egypt (other than those required under the mandatory reserve), current accounts with banks and treasury bills, certificates of deposits and other governmental notes.

#### 2.18 Other provisions

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the date of separate financial statements are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the reporting date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions.

For obligations due within less than twelve months from the date of separate financial statements, provisions are calculated based on undiscounted expected cash outflows unless the time value of money is material, in which case provisions are measured at present value.

When a provision is wholly or partially no longer required, it is reversed through the profit or loss under "Other Operating Income (Expenses)" line item.

#### 2.19 Financial guarantees

A financial guarantee contract is a contract issued by the bank as security for loans or overdrafts due from its clients to other entities that requires the bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantees are generally issued by the bank to beneficiary banks, corporations and other entities on behalf of the bank's clients.

When a financial guarantee is recognized initially, it is measured at its fair value plus, transaction costs that is directly attributable to the issue of such financial guarantee.

After initial recognition, a financial guarantee contract issued by the bank is measured at the higher of:

- (I) The amount initially recognized less, when appropriate, cumulative amortization of security fees recognized as income in profit or loss using the straight-line method over the term of the guarantee; and
- (II) The best estimate for the payments required to settle any financial obligation resulting from the financial guarantee at the reporting date.

 $Such \ estimates \ are \ made \ based \ on \ experience \ in \ similar \ transactions \ and \ historical \ losses \ as \ supported \ by \ management \ judgment.$ 

Any increase in the obligations resulting from the financial guarantee, shall be recognized within other operating income (expenses) in the income statement.

#### 2.20 Employee benefits

Post-employment benefits (defined benefit plans) and defined contribution plans:

The Bank is liable for all obligations arising from its plans for employee benefits which comply, in all material respects, with the principles set out below. Starting 1 January 2009, the bank has fully complied with the policy referred to below, and recognized any adjustments, resulting from the first full implementation of amendments to the CBE rules, directly on retained earnings.

The Bank provides several post-employment benefits to its employees, such as the medical care scheme which qualifies as a defined-benefit plan. A defined benefit plan commits the bank, either formally or constructively, to pay a certain amount or level of future benefits and therefore bears the medium- or long-term risk.

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The Bank recognizes the defined benefit obligation as a liability in the statement of financial position under "obligations for post-retirement schemes" to cover the total value of such obligations. This is assessed regularly by independent actuary using the projected unit credit method. This valuation technique incorporates assumptions about demographics variables, staff turnover, salary growth rate and discount and inflation rates.

When these plans are financed from external funds classified as plan assets, the fair value of these funds is subtracted from the defined benefit obligation. Differences arising from changes in the actuarial assumptions and estimates are recognized in the income statement as actuarial gains or losses to the extent of the higher of the following two amounts as of the end of the previous financial period:

- 10% of the present value of the defined benefit obligation (before deducting plan assets); and
- 10% of the fair value of the plan assets.

Actuarial gains and losses that exceed the 10 percent criteria above are amortized to profit or loss over the expected average remaining working lives of the participating employees.

Past service cost is recognized immediately to the extent that the benefits have already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested. Annual cost of employee benefits plans is reported as part of general and administrative expenses (employee costs).

Defined contribution plans are pension schemes whereby the bank pays defined contributions to an independent entity. The Bank shall not be under legal or constructive obligation to pay more contributions if this entity doesn't maintain adequate assets to pay-off the employees' benefits in return for their service in the current and previous periods.

According to the defined contribution plans, the bank pays contributions to private sector pension scheme under mandatory or voluntary contractual arrangement. The Bank shall be under no additional obligation other than the contribution payments. Contributions to defined contribution retirement benefit plans are recognized as employee benefits cost when employees have rendered service entitling them to the contributions. Prepaid contributions shall be recognized as assets to the extent that these contribution payments will reduce future payments or result in cash refunds.

#### 2.21 Income taxes

Income tax expense on the years's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement, except when they relate to items that are recognized directly in equity, in which case the tax is also recognized in equity.

The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax differences related to prior years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting year.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### 2.22 Borrowings

Loans obtained by the bank are initially recognized at fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

#### 2.23 Capital

#### 2.23.1 Capital issuance cost

Issued and paid up-capital (i.e. Bank's own equity instruments) is initially measured at the cash proceeds received, less transaction costs directly attributable to the issuance of new shares, issuance of shares to effect business combination, or issue of share options. Transaction costs, net of tax benefits, are reported as a deduction from equity.

#### 2.23.2 Dividends

Dividends on equity instruments issued by the bank are recognized when the general assembly of the bank's shareholders approves them. Dividends include the employees' profit share and the board of directors' remuneration as prescribed by the bank's articles of incorporation and the corporate law.

#### 2.24 Fiduciary activities

The Bank carries out fiduciary activities that result in ownerships or management of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are not recognized in the bank's separate financial statements, as they are not assets or income of the bank.

#### 2.25 Comparative figures

 $Comparative\ figures\ are\ reclassified,\ where\ necessary,\ to\ conform\ to\ changes\ in\ the\ current\ period's\ financial\ statements\ presentation.$ 

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## 3. Management of financial risks

The Bank as a result of conducting its activities is exposed to various financial risks. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks altogether, the bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the bank's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

For example, the bank has laid down to determine and analyze the risks, set limits to the risks and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with pre-approved policies by the board of directors. The risk management department identifies, evaluates and covers financial risks, in close collaboration with the bank's various operating units. The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments. Moreover, the risk department is responsible for the periodic review of risk management and the control environment independently.

#### Risk management strategy

The Bank operates in business lines, which generate a range of risks whose frequency, severity and volatility can be of different and significant magnitudes. A greater ability to calibrate its risk appetite and risk parameters, the development of risk management core competencies, as well as the implementation of a high-performance and efficient risk management structure are therefore critical undertakings for bank.

Thus, the primary objectives of the bank's risk management framework are:

- To contribute to the development of the Bank in various business lines to reach an ideal level of general risk.
- To guarantee the bank's sustainability as a going concern, through the implementation of a high-quality risk management infrastructure.

In defining the bank's overall risk appetite, the bank management takes various considerations and variables into account, including:

- The relative balance between risk and reward of the bank's various activities.
- Earnings sensitivity to business, credit and economic cycles.
- The aim of achieving a well-balanced portfolio of earnings streams.

#### Risk management governance and risk principles

Bank's risk management governance is based on:

- i) Strong managerial involvement, throughout the entire organization, starting from the Board of Directors down to operational field management teams.
- ii) A tight framework of internal procedures and guidelines;
- iii) Continuous supervision by business lines and support functions as well as by an independent body to monitor risks and to enforce rules and procedures.

Within the board, the Risk and Audit Committees are more specifically responsible for examining the consistency of the internal framework for monitoring risks and compliance.

#### Risk categories

The following are part of the risks associated with Bank's Banking activities:

#### a- Credit risk:

(Including country risk): represents risk of losses arising from the inability of the Bank's customers, sovereign issuers or other counterparties to meet their financial commitments.

Credit risk also includes the replacement risk linked to market transactions. In addition, credit risk may be further increased by a concentration risk, which arises either from large individual exposures or from groups of counterparties with a high default probability.

#### b- Market risk:

Represents risk of loss resulting from changes in market prices and interest rates.

#### c- Operational risk:

(Including legal, compliance, accounting, environmental, reputational risks, etc.): represents risk of loss or fraud or of producing inaccurate financial and accounting data due to inadequacies or failures in procedures and internal systems, human error or external events. Additionally, operational risks may also take the form of compliance risk, which is the risk of the bank incurring either legal, administrative or disciplinary sanctions or financial losses due to failure to comply with relevant rules and regulations.

## d- Structural interest and exchange rate risk:

Represents risk of loss or of residual depreciation in the bank's balance sheet and off-balance sheet assets arising from changes in interest or exchange rates. Structural interest and exchange rate risk arises from banking commercial activities and on Corporate Center transactions (operations on equities, investments and bond issues).

#### e- Liquidity risk:

Represents the risk that bank might not be able to meet its obligations as they become due.

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The Bank dedicates significant resources to constantly adapting its risk management to its activities and ensures that its risk management framework operates in full compliance with the following fundamental principles of:

- Full independence of risk assessment departments from the operating divisions; and
- Consistent approach to risk assessment and monitoring applied throughout the bank.

The Risk Division is independent from the bank's operating entities and reports directly to general management. Its role is to contribute to the development and profitability of the bank by ensuring that the risk management framework in place is both robust and effective. It employs various teams specializing in the operational management of credit and market risk.

## More specifically, the Risk Division:

- Defines and approves the methods used to analyze, assess, approve and monitor credit risks, country risks, market risks and operational risks; conducts
  a critical review of commercial strategies in high risk areas and continually seeks to improve such risk forecasting and management;
- Contributes to independent assessment by analyzing transactions implying a credit risk and by providing guidance on transactions proposed by sales managers;
- Identifying a frame for all Bank's operational risks.

The Assets and Liabilities Unit under the Finance Division, for its part, is entrusted with assessing and managing other major types of risks, namely liquidity and structural risks (resulting from interest rate, exchange rate and liquidity) as well as the bank's long term financing, management of capital requirements and equity structure.

The Internal Legal Counsel deals with compliance and legal risks.

Responsibility for devising the relevant risk management structure and defining risk management operating principles lies mainly with both the Risk Division and, in particular fields, the assets and liabilities management under Finance Division.

The Bank's Risk Committee is in charge of reviewing all the bank's key risk management issues and meets at least on quarterly basis. Risk Committee's monthly meetings involve members of the Executive Committee, the heads of the business lines and the Risk Division managers and are used to review all the core strategic issues: risk-taking policies, assessment methods, material and human resources, analysis of credit portfolios and of the cost of risk, market and credit concentration limits (by product, country, sector, region, etc.).

On the other hand, the Assets and Liabilities management committee (ALCO) is competent for matters relating to funding and liquidity policy making and planning.

All new products and activities or products under development must be submitted to the New Product Committee.

This New Product Committee aims at ensuring that, prior to the launch of a new activity or product, all associated risks are fully understood, measured, approved and subject to adequate procedures and controls, using the available information and processing systems.

Operational risks, permanent control and audit (periodic) control process are supervised by the Audit and Accounts Committee that meets on a quarterly basis.

Finally, the Bank's risk management principles, procedures and infrastructures and their implementation are monitored by the Internal Audit team and the External Auditors.

## (A) CREDIT RISKS

The Bank is exposed to the credit risk which is the risk resulting from failure of the client to meet its contractual obligations towards the bank. The credit risk is considered to be the most significant risk for the bank, therefore requiring careful management. The credit risk manifests itself in the lending activities and debt instruments in bank's assets as well as off balance sheet financial instruments, such as letters of credit and letters of guarantee.

#### (A/1) Credit risk management: organization and structure

Maintaining comprehensive and efficient management and monitoring of credit risk – which constitutes the bank's primary source of risk – is vital to preserving bank financial strength and profitability. As a result, the bank implements a tight credit risk control framework, whose cornerstone is the Credit Risk Policy and Authorities defined jointly by the Risk Division and the Business Lines, and is subject to periodic review and approval by the Board of Directors.

Within the Risk Division, persons are responsible for:

- Setting credit limits by customer, customer group or transaction type;
- Approving credit score or internal customer rating criteria;
- Monitoring and surveillance of large exposures and various credit portfolios; and
- Reviewing specific and general provisioning policies.

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In addition, comprehensive portfolio analysis is performed in order to provide guidance to the General Management on the bank's overall credit risk exposure as well as reporting to Risk Committee.

The Risk Division also helps define criteria for measuring risk and defining appropriate provisioning practices.

#### Risk approval

Embedded in bank's credit policy is the concept that approval of any credit risk undertaking must be based on sound knowledge of the client and a thorough understanding of the client's business, the purpose, nature and structure of the transaction and the sources of repayment, while bearing in mind the bank's risk strategy and risk appetite.

The risk approval process is based on four core principles:

- All transactions involving replacement risk must be pre-authorized, replacement risk is bearing a loss when a bank is forced to replace a contract in case of breaching the original party's contract (debtor risk, non-settlement or non-delivery risk and issuer risk).
- Staff assessing credit risk is fully independent from the decision-making process.
- Subject to relevant credit delegations, responsibility for analyzing and approving risk lies with the most appropriate business line or credit risk unit, which reviews all authorization requests relating to a specific client or client group, to ensure a consistent approach to risk management.
- All credit decisions systematically include internal obligor risk ratings, as proposed by business lines and vetted by the Risk Division and approved by concerned Credit Committee.

#### Risk management and audit

Changes in the quality of outstanding commitments are reviewed on a periodic basis and at least once a quarter, as part of the "sensitive names" and provisioning procedures. This review is based on analyses performed by the business divisions and the risk function. Furthermore, the Internal Audit also carries out file reviews or risk audits in the bank's branch groups and reports its findings to the General Management.

#### Replacement risk

Replacement risk provides the measurement of the replacement cost of a transaction in the event of default by the original counterparty and the necessity to close the ensuing position with counterparty; hence, the replacement cost is the result of the market price between the date on which the original transaction is entered into and the default date. Transactions giving rise to replacement risk include interest rate swaps and forward FX deals.

## Replacement risk management

The Bank places great emphasis on carefully monitoring its replacement risk exposure in order to minimize its losses in case of default of its counterparties and counterparty limits are, therefore, assigned to all trading counterparties, irrespective of their status (bank, other financial institution, corporate and public institutions).

#### (A/2) Risk measurement and internal ratings

Bank rating system is based on three key pillars:

- The internal ratings models used to measure and quantify counterparty risk.
- A set of procedures defining guidelines for devising and using ratings (scope, frequency of rating revision, procedure for approving ratings, etc.).
- Reliance on human judgment to improve modeling results to include elements outside the scope of rating model.

 $Credit\, risk\, rating\, is\, supported\, by\, a\, set\, of\, procedures\, ensuring\, reliable,\, consistent\, and\, timely\, default\, and\, loss\, data\, detection.$ 

Rating models are reviewed and developed when necessary. The Bank regularly evaluates performance of credit rating models and their capacity to predict default cases.

The calculations used to measure and monitor replacement risk include:

- Current Average Risk (CAR) is a calculation of the Average risk of all the future scenarios, excluding the negative scenarios, i.e., when the replacement makes a gain.
- Credit value at risk (VAR) is a calculation of the largest loss that would be incurred in 99% of cases.

## Notes to the Separate Financial Statements

For year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

## Following are some risk mitigations methods: Collaterals

The Bank designs several policies and controls for credit risk mitigation such as collaterals for funds provided. The Bank lays down guidelines for specific categories of the accepted collaterals.

The main types of collaterals for Loans and credit facilities to customers are:

- Real estate mortgage;
- Pledge on business assets like machinery and merchandise;
- Pledge in financial instruments like debt instruments and equity.

The long term financing and lending for companies are often collaterized while credit facilities for persons are not collaterized. The Bank attempts to mitigate the credit risk through additional collaterals from the concerned parties immediately on arising of impairment indicators for any of the loans or facilities.

Collaterals taken to secure assets other than Loans and credit facilities are identified according to the nature of the instrument.

Debit instruments and treasury bills are often not collaterized.

## **Derivatives**

The Bank exercise prudential strict control procedures on net open positions of derivatives. i.e. the difference between sale and purchase agreements at the level of value and duration. The amount exposed to credit risk at any time is determined at fair value of the instrument that may achieve benefit to the bank. i.e. any assets with high positive fair value which represents insignificant part of contractual imputed value used to reflect the volume of existing instruments. This credit risk is managed as part of overall lending limit granted to the customer together with the potential risk as a result of market changes.

The Bank doesn't obtain collaterals for credit risk related to such instruments except for the amounts requested by the bank as marginal deposits from other parties.

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

#### (A/3) Provisioning policy (Measurement of expected credit losses)

The Bank's policies require the identification of three stages of classifying financial assets measured at amortized cost, loan commitments and financial guarantees as well as debt instruments at fair value through other comprehensive income in accordance with changes in credit quality since initial recognition and thereafter measuring the impairment losses (expected credit losses) as follows:

The un-impaired financial asset is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.

In the case of a significant increase in credit risk since the initial recognition, the financial asset is transferred to the second stage and the financial asset is not considered at this stage (the expected credit loss over the life of the asset without impairment).

In case of indications of impairment of the financial asset, it is transferred to the third stage. The Bank relies on the following indicators to determine whether there is objective evidence of impairment:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and financial or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

The following table illustrates the proportional distribution of loans and credit facilities reported in the financial position for each of the four internal ratings of the Bank and their relevant impairment losses:

December 31, 2019

	Loans and credit facilities	Allowance for impairment loss	Loans and credit facilities	Allowance for impairment loss
1- Good debts	87.68%	14.11%	90.46%	15.81%
2- Normal watch-list	6.68%	15.76%	5.31%	11.62%
3- Special watch-list	2.91%	27.53%	1.73%	25.91%
4- Non performing loan	2.73%	42.60%	2.50%	46.66%
	100%	100%	100%	100%

#### (A/4) General Model for Measurements of Banking Risks:

In addition to the four categories of the bank's internal credit ratings indicated above, management classifies Loans and credit facilities based on more detailed subgroups in accordance with the CBE requirements.

Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record.

The Bank calculates the allowances required for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the allowance required for impairment losses as per CBE credit worthiness rules exceeds the provisions as required by the expected credit loss, that excess shall be debited to retained earnings and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution; note (34) shows the movement (if any) on the general banking risk reserve during the financial year

Below is a statement of credit rating for corporations as per the Bank's internal ratings compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	Description	Required Provision According to ORR%	Internal Rating	Internal Description
1	Low risk	0%	1	Good debts
2	Moderate risks	1%	1	Good debts
3	Satisfactory risks	1%	1	Good debts
4	Appropriate risks	2%	1	Good debts
5	Acceptable risks	2%	1	Good debts
6	Marginally acceptable risks	3%	2	Normal watch-list
7	Watch-list	5%	3	Special watch-list
8	Substandard debts	20%	4	Non-performing loans
9	Doubtful debts	50%	4	Non-performing loans
10	Bad debts	100%	4	Non-performing loans

(All amounts are shown in Egyptian Pounds)

## (A/5) Maximum limit for credit risk before collaterals

Financial position items exposed to credit risks			December 31, 2020	December 31, 2019
Treasury bills			41,990,573,212	46,181,998,997
Loans and credit facilities to customers				
Retail loans			2 444 102 277	2 422 027 047
- Overdrafts			3,444,193,377	3,433,826,947
- Credit cards			1,056,199,108	975,503,290
Personal loans			25,174,858,319	19,979,405,278
Real estate loans			2,114,526,363	1,743,041,205
Corporate loans			/F 720 /22 201	(47/2020/05
Overdrafts			65,738,632,301	64,762,938,685
Direct loans			45,557,308,735	41,248,664,431
Syndicated Loans and facilities			19,064,953,752	19,111,959,605
Other loans			2,908,740,897	3,666,135,060
Segregated interest , unearned discount & deferred income Financial derivatives			(97,346,369) 106,092,208	(137,461,128 83,458,859
Financial investments				
- Debt instrument			47,923,406,672	41,609,730,965
Other Financial assets			2,889,443,277	2,545,652,465
Total			257,871,581,852	245,204,854,659
The following table provides information on the quality of fin-		year:		
	December 31, 2020 Stage 1	Stage 2	Stage 3	
Due from banks	12-Months	Life time	Life time	Total
Credit rating				
Good debts	845,339,886	117,484,768	-	962,824,654
Normal watch-list	3,737,172,764	534,408,719	-	4,271,581,483
Special watch-list	-	-	-	-
Non performing loan	4,582,512,650	651,893,487	-	5,234,406,137
Allowance for impairment losses	(10,607,678)	-	<u> </u>	(10,607,678)
Carrying amount	4,571,904,972	651,893,487	-	5,223,798,459
	D 1 04 0040			
	December 31, 2019	Ctomo 2	Ctore 2	
Due from banks	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Credit rating	12-101011113	Life time	Life time	
Good debts	978,370,746	146,348,168	_	1,124,718,914
Normal watch-list	5,078,070,791	445,464,192	-	5,523,534,983
Special watch-list	-	-	-	· · · · -
Non performing loan	-	-	-	-
	6,056,441,537	591,812,360	-	6,648,253,897
Allowance for impairment losses	(9,125,361)	-	-	(9,125,361)
Carrying amount	6,047,316,176	591,812,360	<u>-</u>	6,639,128,536
	December 31, 2020			
	Stage 1	Stage 2	Stage 3	
Treasury bills	12-Months	Life time	Life time	Total
Credit rating				
Good debts	40,000,544,050	•	-	40,000,544,055
Normal watch-list	42,008,511,859	-	•	42,008,511,859
Special watch-list	-	-	•	•
Non performing loan	42,008,511,859		<u> </u>	42,008,511,859
Allowance for impairment losses	(17,938,647)	-	-	(17,938,647)
Carrying amount	41,990,573,212	_		41,990,573,212

(All amounts are shown in Egyptian Pounds)

	December 31, 201	19		
Treasury bills	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
Credit rating Good debts				
Normal watch-list	46,196,437,796	-	-	46,196,437,796
Special watch-list	40,190,437,790	-	-	40,170,437,770
Non performing loan	_	-	-	<u> </u>
Non-perioriting loan	46,196,437,796		-	46,196,437,796
Allowance for impairment losses	(14,438,799)	_	_	(14,438,799)
Carrying amount	46,181,998,997	_	-	46,181,998,997
	,,			
	December 31, 202	20		
Datailla	Stage 1	Stage 2	Stage 3	Takal
Retail loans	12-Months	Life time	Life time	Total
Credit rating				
Good debts	29,940,799,324	-	-	29,940,799,324
Normal watch-list	1,722,005,621	-	-	1,722,005,621
Special watch-list	-	385,422,772	-	385,422,772
Non performing loan	-	-	406,037,696	406,037,696
	31,662,804,945	385,422,772	406,037,696	32,454,265,413
Allowance for impairment losses	(232,464,951)	(100,481,753)	(331,541,542)	(664,488,246)
Carrying amount	31,430,339,994	284,941,019	74,496,154	31,789,777,167
	December 31, 201	19		
Retail loans	Stage 1	Stage 2	Stage 3	Total
Notali loulis	12-Months	Life time	Life time	Total
Credit rating				
Good debts	24,484,169,185	-	-	24,484,169,185
Normal watch-list	1,385,271,936	-	-	1,385,271,936
Special watch-list	-	310,867,666	-	310,867,666
Non performing loan	-	-	383,915,910	383,915,910
	25,869,441,121	310,867,666	383,915,910	26,564,224,697
Allowance for impairment losses	(146,580,951)	(14,987,231)	(270,879,795)	(432,447,977)
Carrying amount	25,722,860,170	295,880,435	113,036,115	26,131,776,720
	December 31, 202	20 Stage 2	Stage 3	
Corporate loans	Stage 1 12-Months	Life time	Life time	Total
Credit rating	12-10011(13	Life time	Life time	
Good debts	121,475,991,399	1,241,689,552		122,717,680,951
Normal watch-list	2,687,586,297	7,227,603,103		9,915,189,400
Special watch-list	-	4,686,416,139	_	4,686,416,139
Non performing loan	-	-	4,354,568,361	4,354,568,361
3	124,163,577,696	13,155,708,794	4,354,568,361	141,673,854,851
Allowance for impairment losses	(1,326,847,640)	(3,545,247,660)	(3,532,123,866)	(8,404,219,166)
Carrying amount	122,836,730,056	9,610,461,134	822,444,495	133,269,635,685
	December 31, 201	19		
Corporate loans	Stage 1	Stage 2	Stage 3	Total
Corporate loans	12-Months	Life time	Life time	TULAI
Credit rating			<u> </u>	
Good debts	121,125,081,837	1,070,390,607	-	122,195,472,444
Normal watch-list	2,396,744,678	4,822,760,827	-	7,219,505,505
Special watch-list	-	2,497,533,088	-	2,497,533,088
Non performing loan	-	-	3,669,238,188	3,669,238,188
	123,521,826,515	8,390,684,522	3,669,238,188	135,581,749,225
Allowance for impairment losses	(1,184,670,265)	(2,507,154,392)	(3,100,226,787)	(6,792,051,444)
Carrying amount	122,337,156,250	5,883,530,130	569,011,401	128,789,697,781

Carrying amount

(All amounts are shown in Egyptian Pounds)

39,973,893,488

	December 31, 2020			
Debt instruments at fair value through other	Stage 1	Stage 2	Stage 3	Total
comprehensive income	12-Months	Life time	Life time	
Credit rating	4 45 4 50 4 50 5			4 45 4 50 / 505
Good debts	1,454,586,525	-	•	1,454,586,525
Normal watch-list	-	400,000,000	-	400,000,000
Special watch-list	-	-	-	-
Non performing loan	-	-	•	4 054 507 505
Allers on an few image image and leaves	1,454,586,525	400,000,000	-	1,854,586,525
Allowance for impairment losses	(116,187)	400,000,000	<u> </u>	(116,187
Carrying amount - fair value	1,454,586,525	400,000,000	-	1,854,586,525
	December 31, 2019			
Debt instruments at fair value through other	Stage 1	Stage 2	Stage 3	Tatal
comprehensive income	12-Months	Life time	Life time	Total
Credit rating				
Good debts	1,635,837,477	1,635,837,477 -		1,635,837,477
Normal watch-list	-	-		-
Special watch-list			-	-
Non performing loan	-	-	-	-
	1,635,837,477	-	-	1,635,837,477
Allowance for impairment losses	(86,639) -		-	(86,639
Carrying amount - fair value	1,635,837,477	1.635.837.477		
Debt instruments at amortized cost	December 31, 2020 Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	Total
Credit rating				
Good debts	-	-	-	-
Normal watch-list	46,071,608,107	-	-	46,071,608,107
Special watch-list	-	-	-	-
Non performing loan	-	-		-
	46,071,608,107	-	-	46,071,608,107
Allowance for impairment losses	(2,787,960)	-	-	(2,787,960
Carrying amount	46,068,820,147	-	-	46,068,820,147
	December 31, 2019			
Debt instruments at amortized cost	Stage 1	Stage 2	Stage 3	
	12-Months	Life time	Life time	Total
Credit rating				
Good debts	-	-	-	-
Normal watch-list	39,987,394,104	-	-	39,987,394,104
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	39,987,394,104	-	-	39,987,394,104
Allowance for impairment losses	(13,500,616)	-	=	(13,500,616
Caumilian amazini	20.072.002.400			20 072 002 400

The following table shows changes in impairment credit losses between the beginning and ending of the year as a result of these factors:

39,973,893,488

	December 31, 2020	ı		
Due from banks	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2020	9,125,361	-		9,125,361
New financial assets purchased or issued	10,607,678	-		10,607,678
Financial assets have been matured or derecognised	(9,125,361)	-		(9,125,361)
Transfer to stage 1		-		-
Transfer to stage 2	-	-		-
Transfer to stage 3	-	-		-
Changes in the probability of failure and loss in the event				
of failure and the balance exposed to failure	•	-	•	-
Changes on model assumptions and methodology		-		-
Loans written-off during the year	-	-		-
Foreign exchange translation differences	-	-	-	-
Balance at the end of the year	10,607,678	-	-	10,607,678

## For the year Ended 31 December **2020**

(All amounts are shown in Egyptian Pounds)

Due from banks				
Due from banks	December 31, 2019			
	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2019	19,083,244	-	-	19,083,244
New financial assets purchased or issued	9,125,361	-	-	9,125,361
Financial assets have been matured or derecognised	(19,083,244)	-	-	(19,083,244)
Transfer to stage 1			-	-
Transfer to stage 2			-	-
Transfer to stage 3	-	-	-	-
of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
Balance at the end of the year	9,125,361	-	-	9,125,361
	December 31, 2020			
	•	Ctomo 2	Ctomo 2	
Treasury bills	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at lanuary 01, 2020		Life time	Life time	14 420 700
Allowance for impairment losses at January 01, 2020	14,438,799	-	-	14,438,799
New financial assets purchased or issued	17,938,647	-	-	17,938,647
Financial assets have been matured or derecognised	(14,438,799)	-	-	(14,438,799)
Transfer to stage 1	•	-	-	-
Transfer to stage 2	•	-	-	-
Transfer to stage 3	•	-	-	-
Changes in the probability of failure and loss in the event	-	-	-	-
of failure and the balance exposed to failure				
Changes on model assumptions and methodology	-	-	•	-
Loans written-off during the year	-	-	•	-
Foreign exchange translation differences	17.020 / 47	-	<u> </u>	47.020 / 47
Balance at the end of the year	17,938,647	-	-	17,938,647
	December 31, 2019			
Treasury bills	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2019	30,548,616	-	-	30,548,616
New financial assets purchased or issued	14,438,799	-		14,438,799
Financial assets have been matured or derecognised	(30,548,616)	-		(30,548,616)
Transfer to stage 1	-	-		-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-		-
Changes in the probability of failure and loss in the event				
of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
Balance at the end of the year	14,438,799	-	-	14,438,799
	December 31, 2020			
	Stage 1	Stage 2	Stage 3	
Retail loans	12-Months	Life time	Life time	Total
Allowance for impairment losses at January 01, 2020	146,580,951	14,987,231	270,879,795	432,447,977
Net impairment loss recognized during the year	85,884,000	76,079,777	71,123,633	233,087,410
Loans written-off during the year	05,004,000	10,017,111	(10,457,191)	(10,457,191)
Collections of loans previously written-off	•	0 414 745	(10,437,171)	9,414,745
, ,	-	9,414,745	- (4 40E)	
Foreign exchange translation differences  Balance at the end of the year	232,464,951	100,481,753	(4,695) <b>331,541,542</b>	(4,695) 664,488,246
Balance at the end of the year	232,404,731	100,461,755	331,341,342	004,400,240
	December 31, 2019			
	Stage 1	Stage 2	Stage 3	Total
Potail Inans			1 16 - 11	ıvlaı
Retail loans	12-Months	Life time	Life time	
Retail loans  Allowance for impairment losses at January 01, 2019	<b>12-Months</b> 52,573,588	2,303,028	426,697,861	481,574,477
				481,574,477 109,551,786
Allowance for impairment losses at January 01, 2019 Net impairment loss recognized during the year Loans written-off during the year	52,573,588	2,303,028	426,697,861	
Allowance for impairment losses at January 01, 2019 Net impairment loss recognized during the year Loans written-off during the year Collections of loans previously written-off	52,573,588	2,303,028	426,697,861 10,256,089	109,551,786
Allowance for impairment losses at January 01, 2019 Net impairment loss recognized during the year Loans written-off during the year	52,573,588	2,303,028 5,288,334 -	426,697,861 10,256,089	109,551,786 (166,045,747)

## For the year Ended 31 December **2020**

(All amounts are shown in Egyptian Pounds)

	December 31, 202	0		
Corporate loans	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2020	1,184,670,265	2,507,154,392	3,100,226,787	6,792,051,444
New financial assets purchased or issued	433,972,978	1,365,852,789	-	1,799,825,767
Financial assets have been matured or derecognised	(244,065,477)	(1,098,012,888)	(153,369,947)	(1,495,448,312)
Transfer to stage 1	1,645,389	(1,645,389)	-	-
Transfer to stage 2	(867,216,184)	867,216,184	-	-
Transfer to stage 3	(108,964,469)	(174,273,545)	283,238,014	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	926,805,138	78,244,368	567,666,225	1,572,715,731
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	(66,421)	(273,591,305)	(273,657,726)
Collections of loans previously written-off	-	9,155,116	-	9,155,116
Foreign exchange translation differences	-	(8,376,946)	7,954,092	(422,854)
Balance at the end of the year	1,326,847,640	3,545,247,660	3,532,123,866	8,404,219,166

	December 31, 201	9		
Corporate loans	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2019	1,294,842,414	2,562,255,289	2,531,716,332	6,388,814,035
New financial assets purchased or issued	154,201,368	1,007,169,569	-	1,161,370,937
Financial assets have been matured or derecognised	(323,698,647)	(1,168,030,814)	-	(1,491,729,461)
Transfer to stage 1	1,085,880	(1,085,880)	-	-
Transfer to stage 2	(34,339,561)	34,339,561	-	-
Transfer to stage 3	(1,103,912)	(83,368,566)	84,472,478	-
of failure and the balance exposed to failure	93,682,723	187,463,359	645,139,836	926,285,918
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	(67,406,595)	(67,406,595)
Collections of loans previously written-off	-	18,059,660	-	18,059,660
Foreign exchange translation differences	-	(49,647,786)	(93,695,264)	(143,343,050)
Balance at the end of the year	1,184,670,265	2,507,154,392	3,100,226,787	6,792,051,444

	December 31, 2020					
Debt instruments at fair value through other comprehensive income	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total		
Allowance for impairment losses at January 01, 2020	86,639	-	-	86,639		
New financial assets purchased or issued	-	-		-		
Financial assets have been matured or derecognised	(2,667)	-		(2,667)		
Transfer to stage 1	-	-	-	-		
Transfer to stage 2	-	-	-	-		
Transfer to stage 3	-	-	-	-		
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	32,215	-	-	32,215		
Changes on model assumptions and methodology	-	-	-	-		
Loans written-off during the year	-	-	-	-		
Foreign exchange translation differences	-	-	-	-		
Balance at the end of the year	116,187	-	-	116,187		

December 31, 2019					
Debt instruments at fair value through other comprehensive income	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total	
Allowance for impairment losses at January 01, 2019	116,133	-	-	116,133	
New financial assets purchased or issued	5,913	-	-	5,913	
Financial assets have been matured or derecognised	(9,421)	-	-	(9,421)	
Transfer to stage 1	-	-	-	-	
Transfer to stage 2	-	-	-	-	
Transfer to stage 3	-	-	-	-	
of failure and the balance exposed to failure	(25,986)	-	-	(25,986)	
Changes on model assumptions and methodology	-	-	-	-	
Loans written-off during the year	-	-	-	-	
Foreign exchange translation differences	-	-	-	-	
Balance at the end of the year	86,639	-	-	86,639	

(All amounts are shown in Egyptian Pounds)

	December 31, 2020	)		
Debt instruments at amortized cost	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
Allowance for impairment losses at January 01, 2020	13,500,616	-	-	13,500,616
New financial assets purchased or issued	-	-		-
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-		-
Transfer to stage 3	-	-		-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	(10,712,656)	-	-	(10,712,656)
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
Balance at the end of the year	2,787,960	-	-	2,787,960

December 31, 2019						
Debt instruments at amortized cost	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total		
Allowance for impairment losses at January 01, 2019	4,619,649	-	-	4,619,649		
New financial assets purchased or issued	13,500,616	-	-	13,500,616		
Financial assets have been matured or derecognised	(4,619,649)	-	-	(4,619,649)		
Transfer to stage 1	-	-	-	-		
Transfer to stage 2	-	-	-	-		
Transfer to stage 3	-	-	-	-		
of failure and the balance exposed to failure	-	-	-	-		
Changes on model assumptions and methodology	-	-	-	-		
Loans written-off during the year	-	-	-	-		
Foreign exchange translation differences	-	-	-	-		
Balance at the end of the year	13.500.616	-	-	13.500.616		

Off balance sheet items exposed to credit risks	December 31, 2020	December 31, 2019
Financial guarantees	317,500	357,500
L/Cs	2,225,958,932	3,679,975,387
Accepted papers	1,797,703,754	3,300,687,075
L/Gs	40,570,756,871	42,590,274,614
Other contingent liabilities	19,632,824	367,558,187
Total	44,614,369,881	49,938,852,763

Commitments for credit facilities have a carrying amount of 32,855,532,909 at the end of current reporting year against EGP 35,961,879,563 in the prior year.

The preceding table shows the maximum limit exposure to risks at the end of December 2020 and December, 2019 without taking into consideration collaterals held by the bank, if any. For financial position items, amounts stated depend on the net carrying amount shown in the financial position.

The preceding table related to financial position items exposed to credit risks shows that 64% of the maximum limit exposed to credit risk at the end of current reporting year is attributable to loans and credit facilities to customers against 63% at the end of the prior year, investments in debt instruments constitute 19% against 17% at the end of the prior year and treasury bills constitute 16% against 19% at the end of the prior year.

The management is confident of its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments based on the following facts:

- 94% of the loans and credit facilities portfolio at the end of the current reporting year comprises loans and credit facilities classified at the top 2 categories of the internal rating against 96% at the end of the prior year.
- 96% of the loan and credit facilities portfolio at the end of the current reporting year does not have arrears or indicators of impairment against 96% at the end of the prior year.
- Loans and credit facilities that are individually assessed for impairment (Stage 3) at the end of the current reporting year have a carrying amount of EGP 4,760,606,057. Impairment on these loans and credit facilities represents 81% of their carrying amount. Loans and credit facilities, that are individually assessed for impairment at the end of the prior year had a carrying amount of EGP 4,053,154,098 and their impairment represents 83% of such carrying amount.
- The Bank applied more prudential selection process on granting loans and credit facilities during the current reporting year ended December 31, 2020.
- 98% of investments in debt instruments and treasury bills at the end of the current reporting year comprise local sovereign debt instruments against 98% at the end of the prior year.

(All amounts are shown in Egyptian Pounds)

#### (A/6) Loans and credit facilities

## Balances of loans and credit facilities in terms of credit risk rating are analyzed below:

	Decembe	r 31, 2020	December	31, 2019
	Loans and credit facilities to	Loans and credit facilities to banks	Loans and credit facilities to	Loans and credit facilities to banks
	customers		customers	
Neither have arrears nor impaired	167,127,005,315	-	155,690,924,639	-
Have arrears but not impaired	2,240,508,892	-	2,401,895,185	-
Impaired	4,760,606,057	-	4,053,154,098	-
Total	174,128,120,264	-	162,145,973,922	-
Less: Allowance for impairment losses	(9,068,707,412)	-	(7,224,499,421)	-
Less: Segregated interest	(330,085)	-	(5,850,387)	-
Less: Unearned discount & deferred income	(97,016,284)	-	(131,610,741)	-
Net	164,962,066,483		154,784,013,373	-

Total credit allowance for loans and credit facilities at the end of the current reporting year amounted to EGP 9,068,707,412 (EGP 7,224,499,421 at the end of the prior year) of which EGP 3,863,665,408 represent impairment in stage three (EGP 3,371,106,582 at the end of the prior year) and EGP 5,205,042,004 represent impairment for stage one and stage two in the credit portfolio (EGP 3,853,392,839 at the end of the prior year).

Note (19-A) includes additional information on the allowance for impairment losses for Loans and credit facilities to customers during the current reporting year.

During the current accounting year, the loans and credit facilities portfolio increase by 7% due to the increase on lending activity.

Loans and credit facilities which do not have arrears and are not subject to impairment

The credit quality of Loans and credit facilities that not subject to impairment is assessed by reference to the bank's internal rating.

#### Loans and credit facilities to customers

## December 31, 2020 Retail

Rating	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Good debts	3,446,431,018	902,049,238	23,635,785,228	1,956,533,840	29,940,799,324
Normal watch-list	42,845	-	-	-	42,845
Special watch-list	164,133	-	-	-	164,133
Total	3,446,637,996	902,049,238	23,635,785,228	1,956,533,840	29,941,006,302

		Corporate				
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total	
Good debts	62,258,563,406	39,015,148,618	18,420,181,364	2,930,064,781	122,623,958,169	
Normal watch-list	3,674,727,366	5,538,043,512	694,867,162	-	9,907,638,040	
Special watch-list	1,331,847,052	2,748,760,845	573,794,907	-	4,654,402,804	
Total	67.265.137.824	47.301.952.975	19.688.843.433	2.930.064.781	137.185.999.013	

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

#### December 31, 2019 Retail

846,011,295	18,597,924,787	1,590,045,837	24,484,169,183 388.176
_	_		200 174
		-	300,170
-	-	-	123,322
846,011,295	18,597,924,787	1,590,045,837	24,484,680,681
	846,011,295	846,011,295 18,597,924,787	846,011,295 18,597,924,787 1,590,045,837

## Corporate

	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Good debts	62,745,050,872	36,918,222,424	18,732,595,710	3,652,854,319	122,048,723,325
Normal watch-list	3,093,093,351	3,666,076,797	408,316,057	36,895,450	7,204,381,655
Special watch-list	166,366,570	1,786,772,408	-	-	1,953,138,978
Total	66,004,510,793	42,371,071,629	19,140,911,767	3,689,749,769	131,206,243,958

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

## Loans and credit facilities which have arrears but are not subject to impairment

These are loans and credit facilities with past-due installments but are not subject to impairment, unless information has otherwise indicated. Loans and credit facilities to customers which have arrears but are not subject to impairment are analyzed below:

## December 31, 2020 Retail

	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Up to 30 days	-	123,084,194	1,354,893,464	134,231,339	1,612,208,997
More than 30 – 60 days	-	28,602,521	218,452,027	29,919,116	276,973,664
More than 60 – 90 days	-	21,227,865	172,338,722	24,472,168	218,038,755
Total	-	172,914,580	1,745,684,213	188,622,623	2,107,221,416

#### Corporate

	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Up to 30 days	-	95,587,735	-	-	95,587,735
More than 30 - 60 days	-	24,742,361			24,742,361
More than 60 – 90 days	-	12,957,380	-	-	12,957,380
Total		133,287,476			133,287,476

## December 31, 2019 Retail

	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Up to 30 days	-	94,226,249	1,158,825,914	131,831,597	1,384,883,760
More than 30 – 60 days	-	25,373,887	154,895,434	14,578,370	194,847,691
More than 60 – 90 days	-	8,945,942	96,720,986	10,229,727	115,896,655
Total	-	128,546,078	1,410,442,334	156,639,694	1,695,628,106

#### Corporate

	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Up to 30 days	-	121,337,753	-	-	121,337,753
More than 30 – 60 days	-	39,038,295	-	-	39,038,295
More than 60 – 90 days	-	7,922,114	-	-	7,922,114
More than 90 days	-	-	537,968,917	-	537,968,917
Total	-	168,298,162	537,968,917	-	706,267,079

Past due loans and credit facilities are those amounts, or any part thereof, which have fallen due but for which no payment has been received in accordance with the contractual terms. These include arrears for periods more than one day.

Amounts shown in the note represent the whole balance of the loan or facility and not only the past due amounts. These do not include the remaining loans and credit facilities of the same customer so long default has not fully or partially occurred on those loans.

On initial recognition of loans and credit facilities, the fair value of collaterals, if any, is assessed based on valuation methods used for similar assets but are not recognized in the financial statements since these do not represent assets of the bank at that date. In subsequent periods, the fair value is updated to reflect the market price or prices for similar assets.

## Loans and credit facilities which are individually impaired Loans and credit facilities to customers

At the end of the current reporting year the carrying amount of loans and credit facilities, that are assessed to be individually impaired (Stage 3) excluding any cash flows expected to arise from the associated guarantees, amounted to EGP 4.760.606.057 against EGP 4,053,154,098 at the end of the prior year.

The following table provides a breakdown of the balance of such loans and credit facilities which are individually impaired including the fair value of the collaterals shall prevail when calculating the provisions.

kh.			December 31, 2020		
			Retail		
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Loans which are individually impaired	52,499,267	40,819,367	297,870,882	14,848,179	406,037,695
Fair value of collaterals		6,686,662	46,503,363	960,226	54,150,251
			Corporate		
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Loans which are individually impaired Fair value of collaterals	569,445,574 -	3,784,612,953 -	509,835 -	- -	4,354,568,362 -
			December 31, 2019		
			Retail		
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Loans which are individually impaired	49,384,349	20,037,400	291,449,626	23,044,535	383,915,910
Fair value of collaterals	-	6,985,795	86,093,496	9,801,766	102,881,057
			Corporate		
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Loans which are individually impaired	378,456,031	3,290,262,295	519,862	-	3,669,238,188
Fair value of collaterals	-	-	-	-	-

#### Restructured Loans and credit facilities:

The Bank applies different types of restructuring policies to its loans and credit facilities, which include extending payment terms, executing forced management programmes and applying prepayment and extension provisions to the loan. The applied restructuring policies depend on factors or criteria that indicate, in management judgment that the counterparty's continuous payment of the loan is unlikely to occur in the absence of such restructuring policies that are subject to ongoing review. Within the bank renegotiated outstanding loans relate to long-term loans made to any type of clientele (retail and corporate loans clients).

Total renegotiated loans amounted to EGP 1,821,876,913 at the end of the current reporting year against EGP 735,628,769 at the end of the prior year. These balances do not include any amounts whose commercial terms were renegotiated to preserve the quality of the bank's relationship with its clients, including those terms pertaining to loans interest rates and/or loans repayment periods.

The Bank practice calls for most clients whose loans have been renegotiated to be maintained in the "non-performing" category, as long as the bank remains uncertain of their ability to meet their future commitments in accordance with the definition of default under Basel II.

#### Loans and credit facilities to customers

Corporate loans	December 31, 2020	December 31, 2019
Overdrafts	53,456,549	14,813,140
Direct loans	1,768,420,364	720,815,629
Total	1,821,876,913	735,628,769

## (A/7) Debt instruments, treasury bills, and other governmental notes

The following table shows a breakdown of debt instruments, treasury bills, and other governmental notes (excluding allowances for impairment) per last rating for Standard and Poor's and its equivalent:

	Rating	December 31, 2020	December 31, 2019
Egyptian Treasury Bills	В	42,008,511,859	46,196,437,796
Fair value through other comprehensive income			
Other debt instruments	Unrated	400,000,000	-
US Treasury Bonds	AA+	1,454,586,525	1,635,837,477
Amortized cost			
Egyptian Treasury Bonds	В	46,071,608,107	39,987,394,104
Total		89,934,706,491	87,819,669,377

#### (A/8) Acquisition of collaterals

During the prior year, the Bank acquire foreclosed asset as acquisition of guarantees as following:

Nature of the asset	Book Value
Building	7,300,000

Assets acquired were classified under other Assets in the financial position. Such Assets shall be sold, if practical

(All amounts are shown in Egyptian Pounds)

## (A/9) Concentration of risks of financial assets exposed to credit risks (Geographical segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets including loans and credit facilities is segmented into the geographical regions of the bank's clients except for investments in foreign treasury bonds which are reported in the "other countries" category.

	Arab Republic of Egypt					Other	
	Great Cairo	Alex	Delta	Red Sea & Upper Egypt	Total	countries	Total
Treasury bills	42,008,511,859	-	-	-	42,008,511,859	-	42,008,511,859
Loans and credit facilities to customers							
Retail loans							
Overdrafts	2,201,833,700	1,091,106,998	117,694,319	88,502,246	3,499,137,263	-	3,499,137,263
Credit cards	826,528,798	133,062,623	107,531,069	48,660,695	1,115,783,185	-	1,115,783,185
Personal loans	17,951,708,102	2,756,975,372	3,869,898,789	1,100,758,060	25,679,340,323	-	25,679,340,323
Real estate loans	1,653,518,330	127,272,939	168,896,048	210,317,325	2,160,004,642	-	2,160,004,642
Corporate loans							
Overdrafts	50,701,122,132	8,724,308,102	5,406,874,039	3,002,279,125	67,834,583,398	-	67,834,583,398
Direct loans	34,326,114,434	7,261,140,807	7,372,766,761	2,259,831,402	51,219,853,404	-	51,219,853,404
Syndicated loans and facilities	17,619,667,308	302,420,783	1,589,181,289	178,083,888	19,689,353,268	-	19,689,353,268
Other loans	2,924,756,971	5,307,810	-	-	2,930,064,781	-	2,930,064,781
Financial derivatives	-	-	-		-	106,092,208	106,092,208
Financial investments							
Debt instruments	46,471,608,107	-	-	-	46,471,608,107	1,454,586,525	47,926,194,632
Other financial assets	2,688,499,049	81,202,523	73,726,567	23,180,482	2,866,608,621	26,737,080	2,893,345,701
Total at the end of the current year	219,373,868,790	20,482,797,957	18,706,568,881	6,911,613,223	265,474,848,851	1,587,415,813	267,062,264,664
Total at the end of the comparative year	210,043,137,861	18,218,219,447	16,676,697,552	5,914,408,466	250,852,463,326	1,746,439,982	252,598,903,308

## (Business segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets is segmented into business sectors in which the bank's clients operate.

	Agricultural entities	Industrial entities	Trading entities	Service entities	Governmental sector	Foreign Governments	Other activities	Individuals	Total
Treasury bills		-	-	-	42,008,511,859	-	-	-	42,008,511,859
Loans and credit facilities to customers									
Retail loans									
Overdrafts	-	-	-	-	-	-	-	3,499,137,263	3,499,137,263
Credit cards		-	-	-	-	-	-	1,115,783,185	1,115,783,185
Personal loans		-	-		-		-	25,679,340,323	25,679,340,323
Real estate loans		-	-		-		-	2,160,004,642	2,160,004,642
Corporate loans									
Overdrafts	964,424,958	29,472,924,980	12,720,062,710	24,677,170,750	-	-	-	-	67,834,583,398
Direct loans	909,348,790	29,978,328,282	8,552,073,526	11,780,102,806	-	-	-	-	51,219,853,404
Syndicated loans and facilities	38,435,752	17,489,624,053	318,039,212	1,843,254,251	-	-	-	-	19,689,353,268
Other loans	-	1,961,118,251	13,804,883	220,617,853	-	-	734,523,794	-	2,930,064,781
Financial derivatives		-	-	-	-	-	106,092,208	-	106,092,208
Financial investments									
Debt instruments	-	-	-	400,000,000	46,071,608,107	1,454,586,525	-	-	47,926,194,632
Other financial assets	7,140,100	294,616,335	80,668,245	163,713,842	2,203,146,078	22,878,403	-	121,182,698	2,893,345,701
Total at the end of current year	1,919,349,600	79,196,611,901	21,684,648,576	39,084,859,502	90,283,266,044	1,477,464,928	840,616,002	32,575,448,111	267,062,264,664
Total at the end of the comparative year	1,934,419,135	74,628,013,567	20,240,013,070	37,725,820,901	87,947,993,288	1,661,609,086	1,771,011,814	26,690,022,447	252,598,903,308

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

#### (B) Market Risk

Market risk is the risk of losses resulting from unfavorable changes in market parameters. It contains all trading book transactions as well as some banking book portfolios valued using the mark-to-market approach. The bank's policy on market risk transactions is "Prudent" in that:

- Products subject to "market risk" which are offered by the Bank to its customers are restricted to cash and simple financial derivatives such as interest rate swaps and foreign exchange swap and forward contracts.
- The only trading activity conducted by the Bank is over-night foreign exchange position, within a prudent limit that cannot be exceeded.
- Open positions must be centrally managed and matched

The front-office managers assume primary responsibility in terms of risk exposure; however, management lies with an independent structure being the Market Risk Controller (MRC), within Risk Division. The main function of MRC is the ongoing analysis, independently from the trading rooms, of the positions and risks linked to the market activities of the bank and the comparison of these positions to the allowed limits. The MRC carries out the following functions:

- Daily and periodic analysis and reporting (independently from the front office) of the exposures, stress tests and risks incurred by the bank's market activities and comparison of said exposure and risks with the pre-set limits.
- Definition of the risk-measurement methods and control procedures, approval of the valuation methods used to calculate and monitor risks, including those made on a gross or nominal basis.
- Management of the approval process for limits.
- . Reviewing new products or services from market risk aspect under New Product Committee to ensure that market risks are properly identified and controlled.

At the proposal of this MRC and Head of Risk Division, the board sets the levels of authorized risk by type of market activity and makes the main decisions concerning bank's market risk management.

#### (B/1) Methods of Measuring Market Risk and Defining Exposure Limits

As a part of managing market risk, the Bank has several hedging strategies and enters into interest rate swaps to balance the risks inherent in debt instruments and fixed rate long term loans, if the fair value option is applied. The Bank uses a lot of methods to control market risk such as stress testing "ST".

Stress testing gives indicator of the loss volume expected that may arise from sharp adverse circumstances. Stress testing is designed to match business using standard analysis for specific scenarios. The Bank sets a maximum limit of expected losses of 10% from authorized limit according to internal bank rules.

## (B/2) Stress test for foreign exchange risk

The following table provides FX position (whether short or long) for all balance sheet items and off balance sheet items.

Currency	Short/Long FX positions	FX short positions	FX long positions	Expected loss at 10%	
USD	89,304,301	-	89,304,301	8,930,430	
EUR	6,196,551	-	6,196,551	619,655	
GBP	364,317	-	364,317	36,432	
JPY	21,567	-	21,567	2,157	
CHF	51,348	-	51,348	5,135	
DKK	79,427	-	79,427	7,943	
NOK	(1,100)	(1,100)	-	(110)	
SEK	32,897	-	32,897	3,290	
CAD	73,534	-	73,534	7,353	
AUD	9,033	-	9,033	903	
AED	(225,789)	(225,789)	-	(22,579)	
BHD	11,171	-	11,171	1,117	
KWD	112,129	-	112,129	11,213	
OMR	57,357	-	57,357	5,736	
QAR	144,194	-	144,194	14,419	
SAR	(103,490)	(103,490)	-	(10,349)	
CNY	16,818	-	16,818	1,682	
EGP	(96,144,265)	(96,144,265)		-	
laximum expected loss at Dece	mber 31, 2020			9,614,427	
Maximum expected loss at Decei	mber 31, 2019			11,417,312	

(All amounts are shown in Egyptian Pounds)

#### (B/3) Foreign exchange rate volatility risk (concentration of FX risk on financial instruments)

The Bank is exposed to foreign exchange rate volatility risk in terms of the financial position and cash flows. The board of directors set limits for foreign exchange risk at the total value of positions at the end of the day and during the day when timely control is exercised. The following table summarizes the bank's exposure to the risks of fluctuations in foreign exchange rates at the end of the reporting year. This table includes the carrying amounts of the financial instruments in terms of their relevant currencies and in EGP equivalent.

	EGP	USD	EUR	GBP	Other currencies	Total
Financial assets						
Cash and due from banks & Central Bank of Egypt	16,462,452,981	5,421,246,426	252,966,614	110,610,795	143,376,010	22,390,652,826
Treasury bills	37,552,131,231	4,438,441,981	-	-	-	41,990,573,212
Loans and credit facilities to customers	134,967,783,584	26,866,116,252	3,089,402,790	38,710,288	53,569	164,962,066,483
Financial derivatives	-	106,092,208	-	-	-	106,092,208
Financial investments	46,107,658,745	2,505,994,124	1,238,572	-	-	48,614,891,441
Other financial assets	2,847,506,523	38,497,114	3,272,224	5,972	161,444	2,889,443,277
Total financial assets	237,937,533,064	39,376,388,105	3,346,880,200	149,327,055	143,591,023	280,953,719,447
Financial liabilities						
Due to banks	3,967,354,400	125,348,501	17,971,278	27,175,694	986,085	4,138,835,958
Customer deposits	196,955,202,316	31,853,466,530	4,476,939,941	444,694,688	161,805,555	233,892,109,030
Financial derivatives	54,698,875	-	-	-	-	54,698,875
Other loans	146,887,957	2,963,337,128	141,515,482	-	-	3,251,740,567
Other financial liabilities	972,517,846	67,961,953	1,752,090	182,723	674	1,042,415,286
Total financial liabilities	202,096,661,394	35,010,114,112	4,638,178,791	472,053,105	162,792,314	242,379,799,716
Net financial position	35,840,871,670	4,366,273,993	(1,291,298,591)	(322,726,050)	(19,201,291)	38,573,919,731
At the end of the comparative year						
Total financial assets	217,391,435,902	43,746,535,833	3,142,852,430	330,975,755	134,733,772	264,746,533,692
Total financial liabilities	186,455,480,909	38,936,562,128	4,673,521,800	468,995,962	148,826,176	230,683,386,975
Net financial position	30,935,954,993	4,809,973,705	(1,530,669,370)	(138,020,207)	(14,092,404)	34,063,146,717

#### (B/4) Structural Interest Rate Risk

- Structural interest rate risk is linked to commercial activities and corporate center transactions. Structural interest rate risk arises from residual gaps (surplus or deficit) of the bank's fixed-rate positions. The general principle is to reduce structural interest rate risk to the maximum extent.
- Whenever possible, commercial operations are hedged against interest rate, either through micro-hedging (individual hedging of each commercial transaction) or macro-hedging techniques (hedging of portfolios of similar commercial transactions within the treasury department).
- Consequently, structural interest rate risk only results from the residual positions remaining after hedging. The absence of interest rate derivative market in Egyptian Pound makes it difficult to hedge positions in this currency.

## $\label{lem:condition} \textbf{Organization of the management of Structural Interest Rate risks}$

- Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the Bank's finance department.
- Risk assessment, limits and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.
- Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room through the financial market. Progress is reported and notified to the ALMU/ALCO.

## Assets & Liabilities Management Committee (ALCO) duties

- Decide on the limits for the sensitivity.
- Review, validate and approve any assumptions used for the identification and measurements of the respective risks.
- Review interest rate Gap and sensitivity position reported through ALMU.
- Assess, amend and approve recommendations for bringing the Gap (if any) within the previously approved limits.

#### Assets & Liabilities Management Unit (ALMU) duties

- Document and maintain the respective risks management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Provide recommendations for bringing the gaps within limits.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

#### **Dealing Room duties**

Provide frequent updates on markets movements.

Execute and Report progress of ALCO approved recommendations.

Co-ordinate with ALMU on the spontaneous hedging of special transactions according to ALCO approved policy and recommendations.

#### Bank's Objective of Interest Rate Risk Management

The Bank's aim is to reduce exposure to structural interest rate risk as much as possible.

Any residual interest rate risk exposure must comply with the sensitivity limits approved by the ALCO. Sensitivity is defined as the variation in the net present value of future residual fixed-rate positions for a 1% parallel increase in the yield curve. Adherence to applicable limits is closely monitored.

#### Measurement and monitoring of structural interest rate risks

In order to quantify the Bank's exposure to structural interest rate risks, all fixed rate assets and liabilities on future maturities are analyzed to identify any gaps.

On a quarterly basis, assets and liabilities are analyzed independently, without any prior matching. Maturities on outstanding positions are determined on the basis of the contractual terms of the transactions and models of historic client behavior (e.g. saving accounts) as well as conventional assumptions for some balance sheet items (e.g. equity).

Once the gaps have been identified for each major currency, the sensitivity is calculated as the variation of the net present value of the fixed rate position of an instantaneous parallel shift of the 1% in the yield curve of each major currency. The cumulative sensitivity for all currencies as well as for any single currency should not exceed the above mentioned limit.

The following table summarizes the extent to which the bank is exposed to the risks of fluctuations in the interest rate including the carrying amount of the financial instruments distributed on the basis of the rate prevailing in re-pricing dates or maturity dates, whichever is earlier.

At the end of the current year	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Interest free	Total
Financial assets							
Cash and due from Central Bank of Egypt (CBE)	-	-	-	-	-	17,166,854,367	17,166,854,367
Due from banks Treasury bills Loans and credit facilities to	1,036,406,195 4,136,216,652	3,687,793,025 11,421,700,805	26,432,655,755	-	-	499,599,239 -	5,223,798,459 41,990,573,212
customers	127,828,918,646	5,705,623,612	8,935,712,650	18,225,758,027	4,266,053,548	-	164,962,066,483
Financial derivatives Financial investments	-	-	-	-	-	106,092,208	106,092,208
Fair value through other comprehensive income	400,000,004	306,394,937	-	197,169,426	951,022,158	619,795,827	2,474,382,352
Amortized cost	11,718,808	2,645,120,273	4,657,129,983	32,134,551,261	6,620,299,822	-	46,068,820,147
Fair value through profit or loss	-	-	-	-	-	71,688,942	71,688,942
Other financial assets	-	-	-	-	-	2,889,443,277	2,889,443,277
Total financial assets	133,413,260,305	23,766,632,652	40,025,498,388	50,557,478,714	11,837,375,528	21,353,473,860	280,953,719,447
IRS (notional amount)	1,699,066,809	322,508,049	322,508,049	2,204,460,506	•	-	4,548,543,413
Financial liabilities Due to banks	3,898,193,466	-	-	-	<u>-</u>	240,642,492	4,138,835,958
Customer deposits Financial derivatives	99,017,523,477	29,764,629,022	29,174,970,507	40,525,020,676	59,332,025	35,350,633,323 54,698,875	233,892,109,030 54,698,875
Other loans	3,105,652,611	18,488,889	31,462,766	96,136,301	-	· · · · · ·	3,251,740,567
Other financial liabilities	-	-	-	-	-	1,042,415,286	1,042,415,286
Total financial liabilities	106,021,369,554	29,783,117,911	29,206,433,273	40,621,156,977	59,332,025	36,688,389,976	242,379,799,716
IRS (notional amount)	4,548,543,413	-	-	-	-	•	4,548,543,413
Re-pricing gap	24,542,414,147	(5,693,977,210)	11,141,573,164	12,140,782,243	11,778,043,503	(15,334,916,116)	38,573,919,731
At the end of the comparativ	e year						
Total financial assets	126,231,728,228	19,456,903,658	49,655,162,000	39,997,593,000	13,296,434,000	16,108,712,806	264,746,533,692
IRS (notional amount)		208,538,688	208,540,000	4,637,999,000		•	5,055,077,688
Total financial liabilities	124,539,855,216	25,707,981,000	19,841,623,000	28,197,859,000	155,518,000	32,240,550,759	230,683,386,975
IRS (notional amount)	5,055,077,688	-	-	-	•	-	5,055,077,688
Re-pricing gap	(3,363,204,676)	(6,042,538,654)	30,022,079,000	16,437,733,000	13,140,916,000	(16,131,837,953)	34,063,146,717

#### (C) Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements when they fall due and at a reasonable price. The bank manages this exposure through modeling of its cash flow under several scenarios

#### Organization of Liquidity Risk Management

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the bank's Finance

Risk assessment and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the Chairman with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room,

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room and/or the business lines. Progress is reported and notified to the ALMU/ALCO.

#### Assets & Liabilities Management Committee (ALCO) duties

- Review, validate and approve any assumptions and scenarios used for the identification and measurements of the respective risks.
- Review the structured liquidity Gap reported by ALMU.
   Assess, amend and approve recommendations for funding strategy and/or the portfolio composition for the remedy of the gaps

#### Assets & Liabilities Management Unit (ALMU) duties

- Document and maintain the respective risks' management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.
- Co-ordinate with the various business lines for funding needs and report potential impact on the liquidity gap.
- Test and advice on the potential impact of any new product offering on the structured liquidity positions

- Is responsible for managing short term liquidity.
- Provide frequent updates on markets' status and alerting signals of liquidity stretches.
- Execute and Report progress of ALCO approved recommendations
- Communicate their funding needs to  $\overrightarrow{ALMU}$  for the construction of the liquidity gap.

#### Bank's Objective of Liquidity Risk Management

The bank's objective is to finance its activities at the best possible rates under normal conditions and to ensure it can meet its obligations in the event of a crisis.

To this end, the main principles of the bank's liquidity management are as follows:

- Management of the short-term liquidity in accordance with the regulatory framework.
- Diversification of funding sources
- Maintenance of a portfolio of liquid assets

#### Measurement and monitoring of structural liquidity risks

The bank's liquidity management framework comprises the following processes:

- Regular assessment of the bank structural liquidity profile and its development over time.
- Monitoring of the diversification of funding sources.
- Assessment of the bank's funding needs on the basis of the budget forecasts in order to plan appropriate funding solutions.

Liquidity gaps are constructed by listing the respective on and off-balance sheet-items according to the currency of denomination and residual maturity. Maturities on outstanding assets and liabilities are determined on the basis of the contractual terms of transactions, models of historic client behavior patterns (e.g. savings accounts) as well as conventional assumptions relating to certain balance sheet items (e.g. equity).

## Liquidity Risk

Liquidity risk represents difficulty encountering the bank in meeting its financial commitments upon maturity and refurbishing amounts withdrawn. This may results in failure in fulfilling obligations related to depositors and meeting lending commitments.

#### December 31, 2020

Contractual maturities	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Total
Financial liabilities						
Due to banks	4,153,277,342					4,153,277,342
Customer deposits	123,534,969,312	31,152,351,636	42,762,652,843	50,381,453,725	75,459,881	247,906,887,397
Other loans	296,863,460	26,745,321	355,362,612	2,664,617,406	-	3,343,588,799
Total financial liabilities	127,985,110,114	31,179,096,957	43,118,015,455	53,046,071,131	75,459,881	255,403,753,538

- · All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table

#### December 31, 2019

Contractual maturities	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Total
Financial liabilities						
Due to banks	16,050,840,383	-	-	-	-	16,050,840,383
Customer deposits	121,228,681,498	25,210,980,000	25,089,002,000	48,806,977,000	174,957,000	220,510,597,498
Other loans	672,599,676	580,953,797	1,726,768,157	1,660,718,770	15,000,156	4,656,040,556
Total financial liabilities	137,952,121,557	25,791,933,797	26,815,770,157	50,467,695,770	189,957,156	241,217,478,437

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Assets available to meet all liabilities and cover loan commitments include cash, balances with Central Banks, due from banks, treasury bills, other governmental notes and Loans and credit facilities to banks and clients. Maturity term of percentage of loans to clients that are maturing within a year is extended in the normal course of the bank's business. Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.

# QNB ALAHLI S.A.E

# Notes to the Separate Financial Statements

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

# Cash flow derivatives Derivatives settled on a gross-basis

Commitments for credit facilities

The Bank is a party to derivative contracts that are settled on a gross-basis, in particular foreign exchange derivatives. The following table shows derivative financial liabilities that shall be settled in gross distributed over the remaining periods of contractual maturities at the balance sheet date. The amounts shown in the table represent the undiscounted cash flows.

December 31	, 2020
-------------	--------

Maturities for statement of financial position items	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Total
Held for trading derivatives						
Foreign exchange derivatives Cash outflows	1 702 210 151	205 / 40 070	1 000 225 045			2 250 104 04
Cash inflows	1,793,319,151 1,787,213,672	385,649,070 375,195,229	1,080,225,845 1,002,865,756	-	-	3,259,194,06 3,165,274,65
	1, 21, 21, 21, 21, 21	December 3				0,110,2111,00
Maturities for statement of financial position items	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Total
<b>Held for trading derivatives</b> Foreign exchange derivatives						
Cash outflows	1,473,159,499	649,907,775	1,057,615,772	-	-	3,180,683,04
Cash inflows	1,472,146,050	640,968,390	969,969,010	-	-	3,083,083,45
Cash flow for Off-balance sheet items						
		December 3	31, 2020			
Maturities for off-balance sheet items		Less than one year	More than one year and less than 5 years	More than 5 years	Total	
Financial guarantees		317,500	-	-	317,500	
Operating lease commitments		127,355,381	393,504,249	100,460,794	621,320,424	
Capital commitments resulting from acquis and equipment	sition of property	997,688,233	-	-	997,688,233	
Total		1,125,361,114	393,504,249	100,460,794	1,619,326,157	
		Less than one year	More than one year and less than 5 years	More than 5 years	Total	
Commitments for credit facilities		29,820,313,141	3,030,870,953	4,348,815	32,855,532,909	
		December 3	31, 2019			
Maturities for off-balance sheet items		Less than one year	More than one year and less than 5 years	More than 5 years	Total	
Financial guarantees		357,500	-	-	357,500	
Operating lease commitments		95,093,222	275,023,904	66,162,524	436,279,650	
Capital commitments resulting from acquis and equipment	sition of property	956,533,263	-	-	956,533,263	
Total		1,051,983,985	275,023,904	66,162,524	1,393,170,413	
		Less than one year	More than one year and less than 5 years	More than 5 years	Total	

4,395,023,422

122

35,961,879,563

31,566,856,019

# QNB ALAHLI S.A.E

# Notes to the Separate Financial Statements

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

# (D) Fair value of financial assets and liabilities and sources of fair value (D/1) Financial instruments measured at fair value

Financial assets classified as trading financial assets at fair value with changes in fair value are measured in the statement of income under 'Net trading income'.

Debt instruments classified as financial assets at fair value through other comprehensive income are measured at fair value with changes in fair value recognized in the other comprehensive income statement under "fair value reserve".

For investments in equity instruments, equity securities listed on the stock exchange are measured at fair value in accordance with quoted market prices on the date of the separate financial statements.

For non-listed shares, except for strategic investments, they are evaluated in one of the accepted techniques: discounted cash flow method multiples of value "and the inclusion of the valuation differences in other comprehensive income within the" fair value reserve "; for strategic investments, the cost or nominal value is the fair value of those investments.

The table below shows the financial assets and liabilities at fair value in the separate financial statements within the fair value hierarchy, based on the levels of inputs that are essential for measuring the fair value as a whole:

### Level 1:

The first level inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access on the measurement date.

### Level 2:

The inputs of the second level are all inputs other than quoted prices within the first level and these inputs are observable for the asset or liability, directly or indirectly.

# Level 3:

The third level inputs are the unobservable inputs of the asset or liability.

	December 31, 2020					
Financial Assets	Level 1	Level 2	Level 3	Total		
US Treasury Bonds	1,454,586,525	-	-	1,454,586,525		
Other debt instruments	-	400,000,000	-	400,000,000		
Funds at fair value through other comprehensive income	41,970,650	-	-	41,970,650		
Funds at fair value through profit or loss	71,688,942	-	-	71,688,942		
Equity Instruments	83,418,622	-	494,406,555	577,825,177		
Financial derivatives	-	106,092,208	-	106,092,208		

	December 31,	2019			
Financial Assets	Level 1	Level 2	Level 3	Total	
US Treasury Bonds	1,635,837,477	-	-	1,635,837,477	
Funds at fair value through other comprehensive income	41,521,680	-	-	41,521,680	
Funds at fair value through profit or loss	61,678,473	-	-	61,678,473	
Equity Instruments	97,190,572	-	689,338,400	786,528,972	
Financial derivatives	_	83.458.859	_	83.458.859	

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

### (D/2) Financial instruments not measured at fair value

The following table summarizes the carrying amount and fair value of financial assets and liabilities that are not stated in the statement of financial position at fair value:

	Carrying	amount	Fair value		
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
Financial assets					
Due from banks	5,223,798,459	6,639,128,536	5,223,798,459	6,639,128,536	
Loans and credit facilities to customers	164,962,066,483	154,784,013,373	165,136,737,660	155,343,483,471	
Financial investments at amortized Cost					
Debt instruments	46,068,820,147	39,973,893,488	47,931,822,710	42,246,131,801	
Financial liabilities:					
Due to banks	4,138,835,958	16,030,665,382	4,138,835,958	16,030,665,382	
Customer deposits	233,892,109,030	209,065,365,497	230,952,933,996	207,236,575,683	
Other loans	3,251,740,567	4,574,732,377	3,251,740,567	4,574,732,377	

## Due from banks:

The carrying amount of variable interest rate of placements and deposits for one day represents reasonable estimate for its fair value. Fair value expected for due to banks with free interest rate is the current value. Fair value expected for deposits bearing fixed interest rate is the current value for those deposits as it is maturity is less than one year.

### Loans and credit facilities to customers:

Loans and credit facilities are stated at the statement of financial position net of allowance for impairment losses.

### Debt instruments at amortized cost:

The fair value of debt instruments is determined at the cost charged on the "Egyptian Treasury Bonds" according to Reuters announced at the end of the financial year.

# Customer deposits and due to other banks:

The estimated fair value for deposits of indefinite maturity, including free-interest rate deposits, represents the amount paid on demand.

# (E) Capital management

For capital management purposes, the Bank's capital includes total equity as reported in the statement of financial position plus some other elements that are managed as capital. The bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth of the Bank's operations.
- Capital adequacy and uses are reviewed by the bank's management in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE). Data is submitted and filed with the CBE on a quarterly basis. The CBE requires the Bank to comply with the following:
- Maintaining EGP 500 million as a minimum requirement for the issued and paid-up capital. The Bank's paid-up capital amounted to EGP 10,774,114,830 at the end of the current year.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted average of the bank's assets and contingent liabilities. Minimum level of capital adequacy ratio reached 12.75% after adding capital conservation buffer and Domestic Systemically Important Banks during current year The Bank's capital adequacy ratio reached 21.92% at the end of the current year (December 31, 2019: 18.91%) according to Basel II.

### The numerator in the capital adequacy ratio according to Basel II comprise the following 2 tiers:

- Tier 1: basic capital which comprises paid-up capital (net of treasury stock), plus: retained earnings and reserves resulting from profit appropriations (other than general reserve for banking risks & special reserve), less: any goodwill previously recognized and any carried forward losses, plus: the carrying amount of other comprehensive income.
- The interim net profit was incorporated in Tier 1 capital in accordance with the decision of Central Bank of Egypt Board of Directors held on 15 February 2017.
- Tier 2: subordinated capital which comprises with equivalent amount of the loans provision for debt instrument / Loans and credit facilities at stage 1 which does not exceed 1.25% from the total risk-weighted average of assets and contingent liabilities, plus: the carrying amount of subordinated loans/deposits maturing over more than 5 years (provided that such carrying amount shall be reduced by 20 % of its value in each of the last five years of their maturity), in addition to 45% from increase in fair value above the carrying amount of investments in subsidiaries and associates and 45% from special reserve.

In calculating the numerator of the capital adequacy ratio, total value of Tier 2 should not exceed total value of Tier 1. Also, total value of subordinated loans (deposits) should not exceed 50 % of Tier 1.

Assets are risk weighted at a range of 0 to 200%. Risk classification of these assets is based on the type of the debtor as to reflect the associated credit risk and after consideration of cash collaterals. The same treatment is applied for the off-balance sheet items which shall be adjusted to reflect the contingent nature of and potential loss on these amounts.

Capital adequacy Standard had been prepared based on Basel II requirements, and Central Bank of Egypt Board of Directors had approved in its meeting held on December 18, 2012, which had been issued on December 24, 2012 and in accordance with the instructions of the Central Bank of Egypt for the capital adequacy ratio (Basel II) issued during May 2019.

The tables below summarizes the compositions of Tier 1, Tier 2 and the capital adequacy ratio based on Basel II:

According to Basel II	December 31, 2020	December 31, 2019 Restated**	
Tier 1 capital			
Share capital	10,774,114,830	9,794,649,850	
General reserve	15,104,078,670	16,083,543,650	
Legal reserve	2,049,233,783	2,049,233,783	
Other reserves	21,379,530	21,379,530	
Retained earnings	3,238,881,600	3,238,981,600	
Interim profit	7,301,759,859	-	
General risk reserve	21,453,923	21,453,923	
Other comprehensive income	404,690,659	524,328,450	
Total deductions from capital invested	(596,771,221)	(642,605,412)	
Total tier 1 capital	38,318,821,633	31,090,965,374	
Tier 2 capital			
45% from special reserve	16,761,150	16,761,150	
Impairment provision for loans, debt instruments and contingent liabilities in stage one*	1,506,781,410	1,596,969,858	
Total tier 2 capital	1,523,542,560	1,613,731,008	
Total capital	39,842,364,193	32,704,696,382	
Risk weighted assets and contingent liabilities:			
Credit Risk	158,727,240,641	152,904,242,645	
Market Risk	15,363,994	9,060,800	
Operational Risk	22,983,763,606	20,037,457,036	
Total risk weighted assets and contingent liabilities	181,726,368,241	172,950,760,481	
Capital adequacy ratio for Tier 1	21.09%	17.98%	
Capital adequacy ratio	21.92%	18.91%	

 $<sup>^{\</sup>star} \ \ Provided \ it \ does \ not \ exceed \ 1.25\% \ from \ total \ value \ of \ risk \ weighted \ assets \ and \ contingent \ liabilities.$ 

## Leverage financial ratio

Central Bank of Egypt Board of Directors had approved in its meeting held on July 7, 2015 on special supervisory instructions related to leverage ratio which maintaining a minimum level of leverage ratio of 3% to be reported in quarterly basis to be obligatory ratio started from year 2018.

This ratio will be included in Basel requirement Tier 1 in order to maintain Egyptian Banking system strong and safe, as long to keep up with best international regulatory treatments.

Leverage financial ratio reflect relationship between Tier 1 for capital that is used in capital adequacy ratio (after exclusions) and other assets (on balance sheet and off-balance sheet) that are not risk weighted assets.

## **Ratio Elements**

## I- The numerator elements

The numerator consists of Tier 1 for capital that is used in capital adequacy ratio (after exclusions) in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE).

## II- The denominator elements

The denominator consists of all bank assets (on balance sheet and off-balance sheet) according to financial statements called "Bank exposures" which include total the following:

- 1- On balance sheet exposure items after deducting some of Tier I Exclusions for capital base.
- 2- Derivatives contracts exposures.
- 3- Financing Financial papers operations exposures.
- 4- Off-balance sheet items (weighted by credit conversion factor)

The tables below summarizes the leverage financial ratio:	December 31, 2020	December 31, 2019 Restated*
Tier 1 capital after exclusions	38,318,821,633	31,090,965,374
Total on-balance sheet exposures, derivatives contracts and financial papers operations.	287,795,705,007	271,343,121,990
Total exposures off-balance sheet	27,144,100,711	30,628,941,430
Total exposures on-balance sheet and off-balance sheet	314,939,805,718	301,972,063,420
Leverage financial ratio	12.17%	10.30%

<sup>\*</sup> After 2019 profit distribution

 $\hbox{-} Based on Consolidated financial statements after the disposal of insurance activity.}\\$ 

<sup>\*\*</sup> After 2019 profit distribution.

<sup>-</sup> Based on Consolidated financial statement after the disposal of insurance activity.

# QNB ALAHLI S.A.E

# Notes to the Separate Financial Statements

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

### 4- Significant accounting estimates and assumptions:

In the application of the bank's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting year that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### a. Impairment of Loans and credit facilities (Expected Credit Loss)

The Bank reviews its Loans and credit facilities portfolio, at least, on a quarterly basis. Management uses its discretionary judgment in determining whether it is necessary to recognize impairment loss in the income statement. This requires it to identify any reliable evidence indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline for each individual loan.

This evidence includes data indicating negative change in the ability of a portfolio of borrowers to repay the bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having similar credit risks. Such experience refers to impairment similar to that of the portfolio in question. The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on management given experience.

### b. Fair value of derivatives

Fair value of derivative financial instruments not quoted in an active market is determined using valuation techniques. When these techniques (such as the pricing models) are used to determine fair value, periodic tests and review are performed on them using competent independent personnel other than those responsible for the preparation of such techniques. All such models have been approved and tested prior to use to ensure that their results reflect reliable data and prices that can be compared to the market. These models use market observable data only to the extent it is practical to obtain such data, however, some areas such as credit risk related to the bank and counterparties, volatility and correlations requires management judgement. Changes in assumptions about these factors can affect the fair value of the financial instrument's disclosure.

# C. Debt instrument at amortized cost:

Non-derivative financial assets with fixed or determinable payments and maturity dates are classified as debt instruments at amortized cost "within the business model of financial assets held to collect contractual cash flows".

If classification of investments as amortized cost – other than stakes required to be retained by the Bank in accordance with the provisions of the law – were suspended by the bank, the carrying amount of the outstanding amortized cost investements at the end of the current reporting year would have increased by EGP 1,860,214,603 to reach the fair value with a corresponding increase in the fair value through other comprehensive income.

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

# 5-Segmentation analysis

# (5/A) Segmental analysis by activity

Segment activity includes operational processes, assets used in offering banking services, management of surrounding risks and related yield. Such activity may be different from other activities. Segmentation analysis of operations according to banking activities includes:

### Corporate:

This includes current account activities, deposits, overdrafts, loans, credit facilities, and financial derivatives to large, medium, and small entities.

### Individual:

This includes current account activities, deposits, savings, credit cards, personal loans, and real estate loans.

### Other businesses:

They include other Banking activities such as fund management.

Inter-segment activities are affected within the bank's normal course of business. Assets and liabilities of each segment include operating assets and liabilities as shown in the bank's balance sheet.

# At the end of the current year

Income and expenses according to segmental activities (December 31, 2020)	Corporate	Investments	Individual	Other businesses	Total
Net interest income	5,406,564,184	1,159,111,981	3,771,566,018	4,016,301,162	14,353,543,345
Net fee and commission income	1,367,255,995	3,822,763	539,707,443	(63,148,356)	1,847,637,845
Dividend income	-	35,584,250	-	-	35,584,250
Net trading income	373,198,905	-	25,707,996	(300,145,884)	98,761,017
Gain on financial investments	-	6,483,172	-	-	6,483,172
Impairment credit losses	(1,877,093,186)	7,183,260	(233,087,410)	(1,236,056)	(2,104,233,392)
Administrative expenses	(1,528,517,548)	(3,957,964)	(2,140,302,776)	54,189,489	(3,618,588,799)
Other operating revenues (expenses)	(52,995,482)	24,889,263	(207,680,166)	19,793,574	(215,992,811)
Profit before income tax	3,688,412,868	1,233,116,725	1,755,911,105	3,725,753,929	10,403,194,627
Income tax expense	(829,892,896)	(277,451,263)	(395,079,998)	(1,502,259,830)	(3,004,683,987)
Net profit for the current year	2,858,519,972	955,665,462	1,360,831,107	2,223,494,099	7,398,510,640

Assets and liabilities according to segmental activities (December 31, 2020)	Corporate	Investments	Individual	Other businesses	Total
Segment activity assets	133,173,954,528	91,147,573,742	31,788,111,955	18,655,624,651	274,765,264,876
Unclassified assets	-	-	-	-	10,710,680,289
Total assets	133,173,954,528	91,147,573,742	31,788,111,955	18,655,624,651	285,475,945,165
Segment activity liabilities	123,064,361,062	-	110,874,549,149	7,398,474,219	241,337,384,430
Unclassified liabilities	-	-	-	-	5,685,236,378
Total liabilities	123,064,361,062		110,874,549,149	7,398,474,219	247,022,620,808

# At the end of the comparative year

Income and expenses according to segmental activities (December 31, 2019)	Corporate	Investments	Individual	Other businesses	Total
Net interest income	5,989,633,789	861,115,590	3,644,514,448	3,072,706,158	13,567,969,985
Net fee and commission income	1,311,493,567	8,273,246	627,674,351	55,440,611	2,002,881,775
Dividend income	-	149,707,215	-	-	149,707,215
Net trading income	292,490,845	-	24,639,937	(207,517,392)	109,613,390
Gain on financial investments	-	6,631,154	-	-	6,631,154
Impairment credit losses	(595,927,394)	7,258,344	(109,551,786)	9,225,961	(688,994,875)
Administrative expenses	(1,409,427,101)	(3,225,291)	(2,069,482,588)	65,863,547	(3,416,271,433)
Other operating revenues (expenses)	(116,495,031)	46,838,956	(188,049,821)	(301,108,036)	(558,813,932)
Profit before income tax	5,471,768,675	1,076,599,214	1,929,744,541	2,694,610,849	11,172,723,279
Income tax expense	(1,228,378,879)	(235,051,031)	(434,396,517)	(953,366,054)	(2,851,192,481)
Net profit for the comparative year	4,243,389,796	841,548,183	1,495,348,024	1,741,244,795	8,321,530,798

# At the end of the comparative year

Corporate	Investments	Individual	Other businesses	Total
128,652,358,841	89,223,568,176	26,131,654,532	14,779,018,752	258,786,600,301
-	-	-	-	10,134,361,692
128,652,358,841	89,223,568,176	26,131,654,532	14,779,018,752	268,920,961,993
105,239,218,805	=	103,868,062,330	20,608,194,023	229,715,475,158
=	=	=	-	5,027,279,729
105,239,218,805	-	103,868,062,330	20,608,194,023	234,742,754,887
	128,652,358,841 128,652,358,841 105,239,218,805	128,652,358,841 89,223,568,176 - 128,652,358,841 89,223,568,176 105,239,218,805	128,652,358,841 89,223,568,176 26,131,654,532	128,652,358,841 89,223,568,176 26,131,654,532 14,779,018,752  128,652,358,841 89,223,568,176 26,131,654,532 14,779,018,752  105,239,218,805 - 103,868,062,330 20,608,194,023

# (5/B) Segmental analysis by geographic area

At the end of the current year

Income and expenses according to geographical segments (December 31, 2020)	Great Cairo	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Net interest income	6,435,053,680	1,117,858,190	932,652,562	415,998,503	5,451,980,410	14,353,543,345
Net fee and commission income	1,192,373,700	193,661,674	180,638,605	101,366,515	179,597,351	1,847,637,845
Dividend income Net trading income	- 235,409,819	- 55,892,772	- 104,035,772	- 7,756,011	35,584,250 (304,333,357)	35,584,250 98,761,017
Gain on financial investments	-	-	-	-	6,483,172	6,483,172
Impairment credit losses Administrative expenses Other operating revenues (expenses)	(1,394,582,967) (2,550,927,601) (161,749,995)	(250,414,721) (469,642,950) (47,301,775)	(331,259,876) (434,424,464) (37,714,490)	(133,923,032) (214,031,923) (13,910,215)	5,947,204 50,438,139 44,683,664	(2,104,233,392) (3,618,588,799) (215,992,811)
Profit before income tax	3,755,576,636	600,053,190	413,928,109	163,255,859	5,470,380,833	10,403,194,627
Income tax expense	(845,004,743)	(135,011,968)	(93,133,825)	(36,732,568)	(1,894,800,883)	(3,004,683,987)
Net profit for the current year	2,910,571,893	465,041,222	320,794,284	126,523,291	3,575,579,950	7,398,510,640

Assets and liabilities according to geographical segments (December 31, 2020)	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Assets of geographical segments	124,378,323,216	19,760,250,380	17,759,147,218	6,628,293,258	116,718,533,511	285,244,547,583
Unclassified assets	-	-	-	-	-	231,397,582
Total assets	124,378,323,216	19,760,250,380	17,759,147,218	6,628,293,258	116,718,533,511	285,475,945,165
Liabilities of geographical segments	184,224,051,914	29,213,379,696	18,394,732,412	5,373,858,065	7,428,539,642	244,634,561,729
Unclassified liabilities	-	-	-	-	-	2,388,059,079
Total liabilities	184,224,051,914	29,213,379,696	18,394,732,412	5,373,858,065	7,428,539,642	247,022,620,808

# At the end of the comparative year

Income and expenses according to geographical segments (December 31, 2019)	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Net interest income	6,871,954,600	1,133,429,744	977,656,850	447,593,973	4,137,334,818	13,567,969,985
Net fee and commission income	1,153,296,612	173,627,934	172,802,867	95,767,737	407,386,625	2,002,881,775
Dividend income	-	-	-	-	149,707,215	149,707,215
Net trading income	268,407,779	38,818,590	63,553,047	10,286,016	(271,452,042)	109,613,390
Gain on financial investments	-	-	-	-	6,631,154	6,631,154
Impairment credit losses	(337,064,889)	(232,062,411)	(124,742,991)	(11,628,585)	16,504,001	(688,994,875)
Administrative expenses	(2,402,501,055)	(433,769,798)	(429,548,965)	(205,816,693)	55,365,078	(3,416,271,433)
Other operating revenues (expenses)	(213,051,530)	(35,839,314)	(40,824,893)	(34,127,564)	(234,970,631)	(558,813,932)
Profit before income tax	5,341,041,517	644,204,745	618,895,915	302,074,884	4,266,506,218	11,172,723,279
Income tax expense	(1,202,044,610)	(145,069,165)	(139,349,578)	(67,977,368)	(1,296,751,760)	(2,851,192,481)
Net profit for the comparative year	4,138,996,907	499,135,580	479,546,337	234,097,516	2,969,754,458	8,321,530,798

# At the end of the comparative year

Assets and liabilities according to geographical segments (December 31, 2019)	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Assets of geographical segments	118,931,879,965	17,702,947,372	16,056,976,028	5,763,277,378	110,208,635,398	268,663,716,141
Unclassified assets	-	-	-	-	-	257,245,852
Total assets	118,931,879,965	17,702,947,372	16,056,976,028	5,763,277,378	110,208,635,398	268,920,961,993
Liabilities of geographical segments	162,240,980,105	28,086,535,998	14,931,135,008	5,568,749,741	21,677,428,638	232,504,829,490
Unclassified liabilities	-	-	-	-	-	2,237,925,397
Total liabilities	162,240,980,105	28,086,535,998	14,931,135,008	5,568,749,741	21,677,428,638	234,742,754,887

Geographical segmental analysis is based on the locations of branches through which the bank provides its services.

	December 31, 2020	December 31, 2019
nterest from loans and similar income:		
pans and credit facilities: ustomers	17,472,896,784	19,666,441,600
otal	17,472,896,784	19,666,441,600
reasury bills and bonds	12,800,200,274	11,728,215,246
eposits and current accounts	105,872,965	728,668,527
et interest differential on hedging instruments (IRS contracts)	87,826,489	7,469,526
otal	30,466,796,512	32,130,794,899
ost of deposits and similar expense :		
eposits and current accounts: anks	(669,827,351)	(365,100,542)
ustomers	(15,115,975,749)	(18,059,231,348)
otal	(15,785,803,100)	(18,424,331,890)
epo arrangements	(239,185,725)	(51,471,289)
ther loans	(88,264,342)	(87,021,735)
otal	(16,113,253,167)	(18,562,824,914)
et	14,353,543,345	13,567,969,985
et fee and commission income:	December 31, 2020	December 31, 2019
ee and commission income:		
redit fees and commission	1,460,301,331	1,544,790,272
ustody fees	28,535,783	29,263,782
nvestment commission	22,500,009	18,947,896
ther fees otal	825,950,949	911,799,416
ee and commission expense:	2,337,288,072	2,504,801,366
rokerage fees	(5,281,698)	(4,793,139)
ther fees	(484,368,529)	(497,126,452)
otal	(489,650,227)	(501,919,591)
et	1,847,637,845	2,002,881,775
ividend income ssociates and subsidiaries	December 31, 2020 393,060	December 31, 2019 100,095,303
quity instruments at fair value through other comprehensive income	35,191,190	49,611,912
otal	35,584,250	149,707,215
et trading income:	December 31, 2020	December 31, 2019
orex operations: oreign exchange trading gains ( loss )	114,581,674	152,527,583
hanges in fair value of currency forward contracts	(7,559,832)	(31,573,995)
hanges in fair value of currency swap contracts	(2,427,141)	(12,473,238)
hanges in fair value IRS contracts	(5,833,684)	1,133,040
otal	98,761,017	109,613,390
dministrative expenses	December 31, 2020	December 31, 2019
taff cost:		
alaries and wages	1,545,444,849	1,439,001,901
ocial insurance ension cost:	77,759,299	103,402,629
ension cost.	89,695,376	87,676,033
efined contribution scheme	0,10,010,0	66,879,618
efined contribution scheme ther retirement benefits (Defined benefit scheme )	64.340.167	
efined contribution scheme ther retirement benefits (Defined benefit scheme )	64,340,167 1.777.239.691	1,696,960,181
	64,340,167 <b>1,777,239,691</b> 331,969,579	<b>1,696,960,181</b> 287,647,893
ther retirement benefits (Defined benefit scheme )	1,777,239,691	
ther retirement benefits (Defined benefit scheme )  epreciation and amortization	<b>1,777,239,691</b> 331,969,579	287,647,893
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses	<b>1,777,239,691</b> 331,969,579 1,509,379,529	287,647,893 1,431,663,359
ther retirement benefits (Defined benefit scheme ) epreciation and amortization ther administrative expenses otal ther operating revenues (expenses)	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799	287,647,893 1,431,663,359 <b>3,416,271,433</b>
ther retirement benefits (Defined benefit scheme ) epreciation and amortization ther administrative expenses otal ther operating revenues (expenses) oreign exchange differences from translation of foreign currency monetary assets and liabilities	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799	287,647,893 1,431,663,359 <b>3,416,271,433</b>
ther retirement benefits (Defined benefit scheme ) epreciation and amortization ther administrative expenses otal  ther operating revenues (expenses) oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408)
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020 (63,257,967)	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408) 2,890,011
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408) 2,890,011 (158,613,330)
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571)	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408) 2,890,011
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost uperating lease rental expense	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571)	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408) 2,890,011 (158,613,330) (118,264,235)
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020  (63,257,967) 7,767,605 (182,053,571) (127,824,094)	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408) 2,890,011 (158,613,330) (118,264,235) 736,748
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost eperating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts)	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799 December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts) other income (expense)	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921	287,647,893 1,431,663,359 3,416,271,433 December 31, 2019 (382,098,408) 2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608 18,769,674
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost eperating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts) ther income (expense)  otal	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921 (215,992,811)	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608 18,769,674 (558,813,932)
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts) ther income (expense)  otal  mpairment credit losses	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921 (215,992,811)  December 31, 2020	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608 18,769,674 (558,813,932)  December 31, 2019
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts) other income (expense)  otal  mpairment credit losses  oans and credit facilities to customers ue from banks reasury bills	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921 (215,992,811)  December 31, 2020 (2,110,180,596) (1,482,317) (3,499,848)	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608 18,769,674 (558,813,932)  December 31, 2019  (705,479,180) 9,957,883 16,109,817
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts of ther provisions (net of reversed amounts) of their income (expense)  otal  npairment credit losses oans and credit facilities to customers use from banks reasury bills ebt instruments at fair value through other comprehensive income	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921 (215,992,811)  December 31, 2020 (2,110,180,596) (1,482,317) (3,499,848) (29,548)	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,765,608 18,769,674 (558,813,932)  December 31, 2019  (705,479,180) 9,957,883 16,109,817 29,494
ther retirement benefits (Defined benefit scheme )  epreciation and amortization ther administrative expenses  otal  ther operating revenues (expenses)  oreign exchange differences from translation of foreign currency monetary assets and liabilities ther than held for trading items and those classified as at fair value through profit or loss at initial ecognition ain on sale of property and equipment oftware cost perating lease rental expense ain on sale of foreclosed assets reverted to the bank in settlement of debts other provisions (net of reversed amounts) other income (expense)  otal  mpairment credit losses  oans and credit facilities to customers ue from banks reasury bills	1,777,239,691 331,969,579 1,509,379,529 3,618,588,799  December 31, 2020  (63,257,967)  7,767,605 (182,053,571) (127,824,094) - 127,565,295 21,809,921 (215,992,811)  December 31, 2020 (2,110,180,596) (1,482,317) (3,499,848)	287,647,893 1,431,663,359 3,416,271,433  December 31, 2019  (382,098,408)  2,890,011 (158,613,330) (118,264,235) 736,748 77,65,608 18,769,674 (558,813,932)  December 31, 2019  (705,479,180) 9,957,883 16,109,817

For theyear Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

13- Income tax expense	December 31, 2020	December 31, 2019
Current tax	(2,962,191,587)	(2,840,585,870)
Deferred tax	(42,492,400)	(10,606,611)
Total	(3,004,683,987)	(2,851,192,481)

Additional data on deferred tax is disclosed in note 31. Income tax expense is different from the tax that would have arisen had the statutory tax rate been applied on pre-tax accounting profit as shown below:

Profit before tax	10,403,194,627	11,172,723,279
Income tax calculated at 22.5 % tax rate	2,340,718,791	2,513,862,738
Tax impact for:		
Non-taxable income	(48,287,748)	(12,583,799)
Non-deductible expenses for tax purposes	650,050,225	328,961,068
Use of deferred tax assets	(11,290,352)	(23,267,132)
Prior-years' tax settlements	(45,937,464)	-
Provision and segregated interest	73,422,345	23,671,182
Tax deductible (10% on dividend income)	3,515,790	9,941,813
Effective income tax expense	2,962,191,587	2,840,585,870

## **Tax Position**

### A) QNB ALAHLI Position:

### A-1) Corporate Tax

The Bank's accounts were tax-inspected and settled with respect to Tax since the beginning of activity till the end of December 31, 2010.

Years 2011 and 2012 transferred to tax dispute resolution committe.

Years 2013 till 2018 have been inspected, and the due tax was paid.

Years 2019 the Bank submitted its tax return in the due date and books have not been inspected yet.

### A-2) Salaries Taxes

The Bank's books have been inspected, and the due tax was paid until year 2016.

The Company has received deemed tax claim from inception for year 2017. The company objected the deemed tax at the due date and Awaiting the decision of the Appeal Committee.

Year 2018 under inspection from the tax authority.

Year 2019 the Bank submitted its tax return in the due date and books have not been inspected yet.

## A-3) Stamp duties

The Bank's books have been inspected, for all branches until July 31, 2006 and all tax was paid. Period from July 01, 2006 till December 31, 2018 have been inspected, and the due tax was paid. Year 2019 the Bank submitted its tax return in the due date and books have not been inspected yet.

# (B) EX-MIBank Position:

# **B-1)** Corporate tax

The Bank's accounts were tax-inspected and settled since the beginning of activity till November 30,2006.

## B-2) Salaries taxes

The Bank's books have been inspected, and the due tax was paid till November 30, 2006.

# B-3) Stamp duties

The Bank's books have been inspected for all branches until July 31, 2006 and all due tax was paid. Period from August 01, 2006 till November 30, 2006 have been inspected, and the due tax was paid.

14- Earnings Per Share	December 31, 2020	December 31, 2019
Net Profit for the year	7,398,510,640	8,321,530,798
Remuneration for the Board Members (from the year's net profit)*	(16,000,000)	(16,000,000)
Staff profit share (from the year's net profit)*	(739,074,304)	(832,962,180)
Profit available to shareholders	6,643,436,336	7,472,568,618
Weighted average number of the shares outstanding during the year	2,154,822,966	2,154,822,966
Farning Per Share	3.08	3 47

<sup>\*</sup> Based on Profits distribution proposal. The actual amounts will be subject to the ordinary AGM approval .

15- Classification and measurement of financial assets and financial liabilities

The following table shows the gross financial assets and financial liabilities (excluding allowances for impairment) according to the business model classification:

December 31, 2020	Amortized cost	Debt instruments at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Financial instruments at fair value through profit or loss	Total Carrying amount
Cash and due from Central Bank of Egypt (CBE)	17,166,854,367		-		17,166,854,367
Due from banks	5,234,406,137				5,234,406,137
Treasury bills	42,008,511,859				42,008,511,859
Loans and credit facilities to customers	174,128,120,264				174,128,120,264
Financial derivatives			-	106,092,208	106,092,208
Fair value through other comprehensive income		1,854,586,525	619,795,827		2,474,382,352
Amortized cost	46,071,608,107				46,071,608,107
Fair value through profit or loss				71,688,942	71,688,942
Other financial assets	2,893,345,701				2,893,345,701
Total financial assets	287,502,846,435	1,854,586,525	619,795,827	177,781,150	290,155,009,937
Due to banks	4,138,835,958		-		4,138,835,958
Customer deposits	233,892,109,030				233,892,109,030
Financial derivatives				54,698,875	54,698,875
Other loans	3,251,740,567		-		3,251,740,567
Other financial liabilities	1,042,415,286				1,042,415,286
Total financial liabilities	242,325,100,841	-	-	54,698,875	242,379,799,716

December 31, 2019	Amortized cost	Debt instruments at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Financial instruments at fair value through profit or loss	Total Carrying amount
Cash and due from Central Bank of Egypt (CBE)	12,012,821,372	-	-	-	12,012,821,372
Due from banks	6,648,253,897	-	-	-	6,648,253,897
Treasury bills	46,196,437,796	-	-	-	46,196,437,796
Loans and credit facilities to customers	162,145,973,922	-	-	-	162,145,973,922
Financial derivatives	-	-	-	83,458,859	83,458,859
Fair value through other comprehensive income	-	1,635,837,477	828,050,652	-	2,463,888,129
Amortized cost	39,987,394,104	-	-	-	39,987,394,104
Fair value through profit or loss	-	-		61,678,473	61,678,473
Other financial assets	2,549,801,150	-	-	-	2,549,801,150
Total financial assets	269,540,682,241	1,635,837,477	828,050,652	145,137,332	272,149,707,702
Due to banks	16,030,665,382	-		-	16,030,665,382
Customer deposits	209,065,365,497	-	-	-	209,065,365,497
Financial derivatives	-	-	-	44,711,902	44,711,902
Other loans	4,574,732,377		-	-	4,574,732,377
Other financial liabilities	967,911,817		-	-	967,911,817
Total financial liabilities	230,638,675,073	-	-	44,711,902	230,683,386,975

16- Cash and due from Central Bank o	of Egypt (CBE)				December 31, 2020	December 31, 2019
Cash Balances with CBE (mandatory res	erve)				3,841,120,383 13,325,733,984	3,956,390,015 8,056,431,357
Total	ici vc)				17,166,854,367	12,012,821,372
Interest free balances					17,166,854,367	12,012,821,372
Total					17,166,854,367	12,012,821,372
17- Due from Banks Current accounts					December 31, 2020	December 31, 2019 706,011,352
Deposits					649,883,412 4,584,522,725	5,942,242,545
Борозко					5,234,406,137	6,648,253,897
Less: Allowance for impairment lo	sses				(10,607,678)	(9,125,361)
Total					5,223,798,459	6,639,128,536
Delegate at ODE attended to the control					0.707.470.740	F 070 070 704
Balances at CBE other than those u Local banks	inder the mandatory res	erve			3,737,172,763 534,408,719	5,078,070,791 445,464,192
Foreign Banks					962,824,655	1,124,718,914
Less : Allowance for impairment los	sses				(10,607,678)	(9,125,361)
Total					5,223,798,459	6,639,128,536
lakanak fara balanca					400 500 000	F77 0F0 00F
Interest free balances Balances at floating interest rates					499,599,239 150,284,173	577,050,985 235,660,367
Balances at fixed interest rates					4,584,522,725	5,835,542,545
Less : Allowance for impairment los	sses				(10,607,678)	(9,125,361)
Total					5,223,798,459	6,639,128,536
Ourse the less see					5 000 700 450	/ /20 120 52/
Current balances Total					5,223,798,459 <b>5,223,798,459</b>	6,639,128,536 <b>6,639,128,536</b>
Total					3,223,770,437	0,037,120,330
18- Treasury bills					December 31, 2020	December 31, 2019
91 days maturity					110,025,000	749,050,000
182 days maturity					5,006,875,000	5,040,225,000
More than 182 days maturity					38,924,546,770	43,346,678,100
Less: Unearned interest					(2,032,934,911)	(2,939,515,304)
Less : Allowance for impairment los	ccac				<b>42,008,511,859</b> (17,938,647)	<b>46,196,437,796</b> (14,438,799)
Total	3303				41,990,573,212	46,181,998,997
9- Loans and credit facilities to		December 31, 2020			December 31, 2019	
customers		Allowance for			Allowance for	
	Total	impairment losses	Net	Total	impairment losses	Net
Individuals						
Overdrafts	3,499,137,263	(54,943,886)	3,444,193,377	3,500,083,111	(66,256,164)	3,433,826,947
Credit cards	1,115,783,185	(59,584,077)	1,056,199,108	994,594,773	(19,091,483)	975,503,290
Personal loans	25,679,340,323	(504,482,004)	25,174,858,319	20,299,816,747	(320,411,469)	19,979,405,278
Real estate loans Total (1)	2,160,004,642 <b>32,454,265,413</b>	(45,478,279) (664,488,246)	2,114,526,363 <b>31,789,777,167</b>	1,769,730,066 <b>26,564,224,697</b>	(26,688,861) (432,447,977)	1,743,041,205 <b>26,131,776,720</b>
Corporate including small loans	02/101/200/110	(001)100/2109	0.1,10.7,1.1.1,10.7	20/00 1/22 1/077	(102/11/////	20/101//10//20
for businesses						
Overdrafts	67,834,583,398	(2,095,951,097)	65,738,632,301	66,382,966,824	(1,620,028,139)	64,762,938,685
Direct loans	51,219,853,404	(5,662,544,669)	45,557,308,735	45,829,632,086	(4,580,967,655)	41,248,664,431
Syndicated loans and facilities Other loans	19,689,353,268	(624,399,516) (21,323,884)	19,064,953,752 2,908,740,897	19,679,400,546 3,689,749,769	(567,440,941)	19,111,959,605 3.666,135.060
Total (2)	2,930,064,781 <b>141,673,854,851</b>	(8,404,219,166)	133,269,635,685	135,581,749,225	(23,614,709) ( <b>6,792,051,444</b> )	128,789,697,781
		(0/101/217/100)	100/207/000/000	100/001/717/220	(0)172/001/111/	.20/.07/07//.01
Total loans and credit facilities to customers (1+2)	174,128,120,264	(9,068,707,412)	165,059,412,852	162,145,973,922	(7,224,499,421)	154,921,474,501
Less: Segregated interest			(330,085)			(5,850,387)
Less: Unearned discount and			(97,016,284)			(131,610,741)
deferred income			(,2.1,201)			(,)
Net Loans and credit facilities to customers distributed as follows:			164,962,066,483			154,784,013,373
castomers distributed as follows.						
Current balances			116,421,913,243			110 501 020 272
Current palances			110,421,913,243			110,591,928,373
						44 192 085 000
Non-current balances  Net Loans and credit facilities to			48,540,153,240			44,192,085,000
Non-current balances						44,192,085,000 <b>154,784,013,373</b>

Total

9,068,707,412

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# 19-A Allowance for impairment losses

Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at beginning of the year	66,256,164	19,091,483	320,411,469	26,688,861	432,447,977
Net impairment loss recognized during the year	(11,312,278)	40,492,594	185,117,676	18,789,418	233,087,410
Loans written-off during the year	-		(10,457,191)	-	(10,457,191)
Collection of loans previously written-off	-		9,414,745	-	9,414,745
Foreign exchange translation differences	_		(4,695)	-	(4,695)
Balance at end of the year	54,943,886	59,584,077	504,482,004	45,478,279	664,488,246
Corporate	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Corporate  Balance at beginning of the year	Overdrafts 1,620,028,139	Direct loans 4,580,967,655	•	Other loans 23,614,709	Total 6,792,051,444
			and facilities		
Balance at beginning of the year	1,620,028,139	4,580,967,655	and facilities 567,440,941	23,614,709	6,792,051,444
Balance at beginning of the year Net impairment loss recognized during the year	1,620,028,139	4,580,967,655 1,346,364,823	and facilities 567,440,941	23,614,709	6,792,051,444 1,877,093,186
Balance at beginning of the year Net impairment loss recognized during the year Loans written-off during the year	1,620,028,139	4,580,967,655 1,346,364,823 (273,657,726)	and facilities 567,440,941	23,614,709	6,792,051,444 1,877,093,186 (273,657,726)

	December 31, 2019						
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total		
Balance at beginning of the year	57,314,838	10,097,735	269,917,078	14,098,495	351,428,146		
Impact of adopting IFRS 9	30,720,193	3,513,548	91,105,836	4,806,754	130,146,331		
Restated Balance at 1 January 2019	88,035,031	13,611,283	361,022,914	18,905,249	481,574,477		
Net impairment loss recognized during the year	41,572,014	16,258,539	40,782,604	10,938,629	109,551,786		
Loans written-off during the year	(63,350,881)	(10,778,339)	(88,761,510)	(3,155,017)	(166,045,747)		
Collection of loans previously written-off	-	-	7,395,869		7,395,869		
Foreign exchange translation differences	-	-	(28,408)	-	(28,408)		
Balance at end of the year	66,256,164	19,091,483	320,411,469	26,688,861	432,447,977		

Corporate			Syndicated loans		
	Overdrafts	Direct loans	and facilities	Other loans	Total
Balance at beginning of the year	1,311,185,436	3,124,058,279	817,752,554	63,292,909	5,316,289,178
Impact of adopting IFRS 9	602,021,049	470,503,808	-	-	1,072,524,857
Restated Balance at 1 January 2019	1,913,206,485	3,594,562,087	817,752,554	63,292,909	6,388,814,035
Net impairment loss recognized during the year	(257,824,867)	1,119,986,454	(228,262,559)	(37,971,634)	595,927,394
Loans written-off during the year	-	(67,406,595)	-	-	(67,406,595)
Collection of loans previously written-off	-	18,059,660	-	-	18,059,660
Foreign exchange translation differences	(35,353,479)	(84,233,951)	(22,049,054)	(1,706,566)	(143,343,050)
Balance at end of the year	1,620,028,139	4,580,967,655	567,440,941	23,614,709	6,792,051,444
Total					7 224 499 421

# 20- Financial Derivatives

	December 31, 2020				
(A) Held for trading	Notional amount	Assets	Liabilities		
- Forward foreign exchange contracts	1,929,860,563		55,211,024		
- Swap foreign exchange contracts	1,329,333,503		(512,149)		
Total	3,259,194,066	•	54,698,875		
(B) Fair value hedge					
- Interest rate swap contracts	4,548,543,413	106,092,208	-		
Total	4,548,543,413	106,092,208	-		
Total	7.807.737.479	106.092.208	54.698.875		

	December 31, 2019			
(A) Held for trading	Notional amount	Assets	Liabilities	
- Forward foreign exchange contracts	2,055,051,633	-	47,651,192	
- Swap foreign exchange contracts	1,125,631,413	-	(2,939,290)	
Total	3,180,683,046	-	44,711,902	
(B) Fair value hedge			<u>.</u>	
- Interest rate swap contracts	5,055,077,688	83,458,859	-	
Total	5,055,077,688	83,458,859	-	
Total	8,235,760,734	83,458,859	44,711,902	

Forward exchange contracts represent commitments to purchase local and foreign currencies including the unexecuted part of regular-way transactions. Interest rate swap contracts represent commitments to swap fixed interest rate with variable interest rate where the physical exchange of funds is not required except in foreign exchange swaps. The Bank's credit risk represents the cost of potential replacement of the swaps in case other parties fail to meet their obligations. This risk is controlled on an ongoing basis in terms of fair value and percentage of contracted amounts. To control the outstanding credit risk, the Bank assesses counterparties to the contract in the same manner used in lending activities.

# - Fair value hedge

The Bank uses interest rate swap contracts to mitigate part of the risk of potential increase in fair value of its fixed rate customer deposits in foreign currencies to the extent caused by declining market interest rates.

Net fair value of hedging instruments (Interest rate swap) asset amounted to EGP 106,092,208 as of December 31, 2020 (EGP 83,458,859 in the prior year). Gain resulting from hedging instruments amounted to EGP22,633,349 (Gain of EGP 79,662,814 in the prior year) and Loss arose from the hedged items reached EGP 28,467,034 (Loss of EGP 78,529,774 in the prior year).

Fair value through other comprehensive income (FVTOCI)

(13,500<u>,616)</u>

6,631,154

6,631,154

39,973,893,488

December 31, 2019

2,463,888,129

6,483,172

December 31, 2020

December 31, 2019

December 31, 2020

### 21- Financial investments

Less: Expected credit loss (ECL)

Gain on financial investments

Total

Balance at the end of the comparative year

Gain on financial investments at fair value through profit or loss

Fail value through other comprehensive income (FV1001)	December 31, 2020	December 31, 2017
(A) Debt instruments at fair value:		
	400 000 000	
Listed Instruments in Egyptian Stock Exchange Market	400,000,000	-
Listed instruments in foreign stock exchange market	1,454,586,525	1,635,837,477
Total debt instruments measured at fair value through	4 0 0 4 0 0 4 0 0 0 0 0 0 0 0 0 0 0 0 0	
other comprehensive income	1,854,586,525	1,635,837,477
(B) Equity instruments at fair value:		
Listed instruments in Egyptian stock exchange market	83,418,622	97,190,572
Unlisted instruments in stock exchange market	494,406,555	689,338,400
Total equity instruments measured at fair value through other comprehensive income	577,825,177	786,528,972
other comprehensive medice		
(C) Money market funds and balanced funds:		
Unlisted instruments in stock exchange market	41,970,650	41,521,680
Total financial investments measured at Fair value through		
other comprehensive income (1)	2,474,382,352	2,463,888,129
Amortized cost		
Amortized cost		
(A) Debt Instruments:		
Listed instruments in stock exchange market	45,312,836,951	39,242,973,551
Unlisted instruments in stock exchange market	758,771,156	744,420,553
Less: Allowance for impairment losses	(2,787,960)	(13,500,616)
Total Debt instruments measured at amortized cost (2)	46,068,820,147	39,973,893,488
·		
Fair value through profit or loss (FVTPL)		
(A) Mutual funds:		
Unlisted instruments in stock exchange market*	71,688,942	61,678,473
Total equity instruments measured at fair value through	71,688,942	61,678,473
profit or loss (3)	71,000,742	01,076,473
Total Financial investments (1+2+3)	48,614,891,441	42,499,460,090
Current balances	8,020,364,005	6,903,439,965
Non-current balances	40,594,527,436	35,596,020,125
Total financial investment	48,614,891,441	42,499,460,090
Fixed interest debt instruments	47,523,406,672	41,609,730,965
Variable interest debt instruments	400,000,000	41,007,730,703
		41 400 720 045
Total debt instruments  The following table analyzes the may aments an financial investments during the year.	47,923,406,672	41,609,730,965
The following table analyzes the movements on financial investments during the year:		
	Fair value through other	Amortized cost
	comprehensive income	
Balance at the beginning of the current year	2,463,888,129	39,973,893,488
Additions	400,000,000	12,754,736,875
Amortization of premium / discount	(31,034,062)	92,497,712
Disposals (sale/redemption)	(176,874,016)	(6,748,527,000)
Translation differences resulting from monetary foreign currency denominated assets	(31,094,318)	(14,493,584)
		(11,170,001)
Changes in fair value reserve	(150,503,381)	10.712./5/
Change in Allowance for impairment during the year	2 474 202 252	10,712,656
Balance at the end of the current year	2,474,382,352	46,068,820,147
The following table analyzes the movements on financial investments during the comparative year:		
	Fair value through other	Amortized cost
	comprehensive income	
Balance at the beginning of the comparative year	2,269,997,110	36,553,382,720
Impact of adopting IFRS 9	625,889,241	705,575,652
Additions	102,866,971	6,894,432,968
Amortization of premium / discount	(40,834,978)	112,479,808
Disposals (sale/redemption)	(301,385,348)	(4,192,747,250)
		*
Translation differences resulting from monetary foreign currency denominated assets	(205,014,247)	(85,729,794)
Changes in fair value reserve	24,457,233	-
Re-classification financial investements	(12,087,853)	-

<sup>\*</sup> The Bank's equity instruments classified in the fair value through other comprehensive income category represent Bank subscribed stake at 5% from the total certificates' number of its QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund) upon its initial offering, in addition to the Bank subscribed stake at 20% from the total certificates' number of its QNB ALAHLI Second Fund with yearly / cumulative return (Tawazon Balanced Fund), in addition to the 20% from the total certificates' number of its QNB ALAHLI Third Fund with yearly / cumulative return (Tadawol Equity Fund) upon its initial offering. All stakes required to be retained by the Bank until maturity of the funds in accordance with the provisions of the law, had a nominal value of EGP 5 million each.

# 22- Investments in subsidiaries and associates

The following table summarizes the Bank's holdings in its subsidiaries and associates:

December 31, 2020	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The Bank's stake
QNB ALAHLI leasing company (Subsidiary)	Egypt	2,972,382,081	2,603,765,805	440,332,446	108,384,000	144,915,453	99.98%
QNBALAHLI Life Insurance company (Subsidiary)	Egypt	4,197,013,178	3,449,138,159	230,400,070	189,787,571	69,179,676	99.98%
QNB ALAHLI Asset Management Egypt (Subsidiary)	Egypt	13,505,909	439,813	1,775,125	1,169,344	1,176,710	97.48%
QNB ALAHLI Factoring Company (Subsidiary)	Egypt	993,506,636	664,670,357	125,050,366	2,265,386	324,990,000	99.997%
Senouhi Company for Construction Materials (Associate)	Egypt	15,463,865	4,322,738	23,415,050	(949,347)	1,847,250	23.09%
Total	•	8,191,871,669	6,722,336,872	820,973,057	300,656,954	542,109,089	·

December 31, 2019	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The Bank's stake
QNB ALAHLI leasing company (Subsidiary)	Egypt	3,499,721,558	2,998,989,886	462,291,479	96,531,810	144,915,453	99.98%
QNBALAHLI Life Insurance company (Subsidiary)	Egypt	3,465,874,153	2,887,561,475	202,496,131	170,011,264	69,179,676	99.98%
QNB ALAHLI Asset Management Egypt (Subsidiary)	Egypt	12,540,559	643,807	2,018,951	1,110,605	1,176,710	97.48%
ONB ALAHLI Factoring Company (Subsidiary)	Egypt	1,250,064,566	676,683,260	255,400,833	32,774,137	324,990,000	99.997%
Senouhi Company for Construction Materials (Associate)	Egypt	15,704,819	3,539,329	28,320,529	891,433	1,847,250	23.09%
Total		8,243,905,655	6,567,417,757	950,527,923	301,319,249	542,109,089	

23- Intangible assets	December 31, 2020	December 31, 2019
Software		
Net book value at the beginning of the year	202,344,647	162,034,757
Additions	53,415,565	100,163,588
Amortization	(67,637,025)	(59,853,698)
Net book value at the end of the year	188,123,187	202,344,647

24- Other assets	December 31, 2020	December 31, 2019
Accrued revenues	2,893,345,701	2,549,801,150
Pre-paid expenses	106,310,600	118,129,026
Advance payments for acquisition of property and equipment	709,180,654	547,060,134
Foreclosed assets reverted to the bank in settlement of debts	11,469,072	13,469,072
Deposits held with others and custody	18,682,494	13,398,304
Advance payments to tax authority	12,573,164	11,921,576
Others	369,564,101	213,294,765
	4,121,125,786	3,467,074,027
Less : Expected credit loss (ECL)	(3,902,424)	(4,148,685)
Total	4,117,223,362	3,462,925,342

Property and Equipment	Lands and buildings	Renovations of leased assets	Machinery & equipment	Others	Total
January 1, 2019	-				
Cost	2,454,728,191	194,528,402	785,334,203	252,656,002	3,687,246,798
Accumulated depreciation	(645,841,143)	(121,044,668)	(559,721,282)	(124,489,537)	(1,451,096,630)
Net book value	1,808,887,048	73,483,734	225,612,921	128,166,465	2,236,150,168
December 31, 2019					
Net book value at the beginning of the year	1,808,887,048	73,483,734	225,612,921	128,166,465	2,236,150,168
Additions	154,652,391	61,871,240	208,711,270	24,561,101	449,796,002
Disposals from property and equipment	(856,362)	(139,751)	(18,532,571)	(1,613,603)	(21,142,287
Disposals from accumulated depreciation	517,386	139,751	18,520,055	1,613,603	20,790,795
Depreciation for the year	(103,250,716)	(12,133,665)	(92,381,412)	(20,028,402)	(227,794,195
Net book value	1,859,949,747	123,221,309	341,930,263	132,699,164	2,457,800,483
Cost Accumulated depreciation Net book value	2,608,524,220 (748,574,473) <b>1,859,949,747</b>	256,259,891 (133,038,582) <b>123,221,309</b>	975,512,902 (633,582,639) <b>341,930,263</b>	275,603,500 (142,904,336) 132,699,164	4,115,900,513 (1,658,100,030 2,457,800,483
December 31, 2020					
Net book value at the beginning of the year	1,859,949,747	123,221,309	341,930,263	132,699,164	2,457,800,483
Additions	121.875.572	48,704,386	136,622,271	20,547,354	327,749,583
Disposals from property and equipment	(1)	10,701,000	(59,620)	(5,857,795)	(5,917,416
Disposals from accumulated depreciation	1		18.670	5.620.195	5,638,866
Depreciation for the year	(108.813.211)	(17.359.972)	(115.857.112)	(22,302,259)	(264.332.554
Net book value	1,873,012,108	154,565,723	362,654,472	130,706,659	2,520,938,962
Balances at December 31, 2020					
Cost	2.730.399.791	304.964.277	1,112,075,553	290.293.059	4,437,732,680
Accumulated depreciation	(857,387,683)	(150,398,554)	(749,421,081)	(159,586,400)	(1,916,793,718
Net book value	1,873,012,108	154,565,723	362,654,472	130,706,659	2,520,938,962

# For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

- Due to banks	December 31, 2020	December 31, 2019
Current accounts	273,078,309	886,972,602
Deposits	2,317,092,762	13,499,913,543
Repos transactions	1,548,664,887	1,643,779,237
Total	4,138,835,958	16,030,665,382
Central banks	1,548,664,887	1,643,779,237
Local banks	300,012,410	13,652,248,182
Foreign banks	2,290,158,661	734,637,963
Total	4,138,835,958	16,030,665,382
Non-interest bearing balances	240,642,492	770,156,843
Variable interest rate balances	32,435,817	116,815,759
Fixed interest rate balances	3,865,757,649	15,143,692,780
Total	4,138,835,958	16,030,665,382
Current balances	4,138,835,958	16,030,665,382
Total	4,138,835,958	16,030,665,382

- Customer deposits	December 31, 2020	December 31, 2019
Demand deposits	51,542,070,580	47,873,048,816
Time deposits and call accounts	90,108,436,654	79,710,679,594
Term saving certificates	59,469,456,107	48,669,174,000
Saving deposits	25,588,901,501	25,615,535,989
Other deposits*	7,183,244,188	7,196,927,098
Total	233,892,109,030	209,065,365,497
Corporate deposits	123,017,559,881	105,197,303,167
Retail deposits	110,874,549,149	103,868,062,330
Total	233,892,109,030	209,065,365,497
Non-interest bearing balances	35,350,633,323	30,457,770,197
Variable interest rate balances	62,980,131,001	69,071,820,825
Fixed interest rate balances	135,561,344,706	109,535,774,475
Total	233,892,109,030	209,065,365,497
Current balances	189,559,288,122	164,765,714,497
Non-current balances	44,332,820,908	44,299,651,000
Total	233,892,109,030	209,065,365,497

<sup>\*</sup> Other deposits include deposits covering irrevocable letters of credit in the total of EGP 354,045,866 as of December 31, 2020 (December 31, 2019 EGP 256,308,432). The fair value of these deposits approximates its carrying amount.

8- Other loans	December 31, 2020	December 31, 2019
National Bank of Egypt (Epap & Eco)	910,904	2,063,889
Commercial International Bank	33,905,556	110,911,111
European Investment Bank	156,602,702	159,283,761
European Bank for Reconstruction and Development	2,947,872,338	4,184,973,616
The Micro, Small and Medium Enterprises Development Agency	112,449,067	117,500,000
Total	3,251,740,567	4,574,732,377
Current balances	631,889,538	2,931,099,377
Non-current balances	2,619,851,029	1,643,633,000
Total	3,251,740,567	4,574,732,377

29- Other liabilities	December 31, 2020	December 31, 2019
Accrued interest	1,042,415,286	967,911,817
Unearned revenues	80,482,374	106,639,318
Accrued expenses	788,666,107	693,327,109
Sundry credit balances	1,385,613,532	1,021,476,088
Total	3,297,177,299	2,789,354,332

### 30- Other provisions

### December 31, 2020

Description	Balance at the beginning of the year	Formed during the year	Released during the year	Foreign currencies translation differences	Used during the year	Balance at the end of the year
				+ (-)		
Provision for tax claims	193,870,823		(154,990,000)	-	-	38,880,823
Provision for legal claims	18,138,389	1,754,145	-	(62,950)	(2,460,388)	17,369,196
Provision for contingent liabilities	472,545,494	26,087,839		(18,577)		498,614,756
Provision for fidelity	32,262,862		(417,279)	(604,184)	-	31,241,399
Provision for operational risk	731,024	-	-	-	(17,122)	713,902
Total	717,548,592	27,841,984	(155,407,279)	(685,711)	(2,477,510)	586,820,076

### December 31, 2019

Description	Balance at the beginning of the year	Impact of adopting IFRS 9	Formed during the year	Released during the year	Foreign currencies translation differences + (-)	Used during the year	Balance at the end of the year
Provision for tax claims	318,134,789	-	-	(120,700,000)	-	(3,563,966)	193,870,823
Provision for legal claims	12,596,462	-	11,464,339	-	(158,528)	(5,763,884)	18,138,389
Provision for contingent liabilities	290,796,573	153,241,923	31,226,616	-	(2,719,618)	-	472,545,494
Provision for fidelity	35,918,620	-	-	=	(3,655,758)	-	32,262,862
Provision for operational risk	487,587	-	243,437	-	-	-	731,024
Total	657,934,031	153,241,923	42,934,392	(120,700,000)	(6,533,904)	(9,327,850)	717,548,592

### 31- Deferred income tax

Deferred tax has been calculated on all temporary tax differences using the balance sheet method and using the expected tax rate on a time that the Bank will recognize a benefit from assets / incurred liabilities at a tax rate of 22.5% for the current financial year. The Bank does not offset deferred tax assets and deferred tax liabilities unless the bank has a legally enforceable right to set off current tax assets against current tax liabilities; and if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

# Deferred tax assets and liabilities

Below are the balances and movements of deferred tax assets and liabilities:

	Deferred tax assets		Deferred tax liabilities	
Tax impact on temporary differences arising from:	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Property and equipment	-	-	(102,769,160)	(91,513,775)
Provisions (other than the provision for loan impairment)	231,923,862	253,735,551		-
Differences in fair value of financial investments at fair value through other comprehensive income		-	(99,636,192)	(130,501,782)
Others	13,755,885	23,181,211	-	-
Deferred tax assets (liabilities)	245,679,747	276,916,762	(202,405,352)	(222,015,557)
Net balance of DTA (DTL)	43,274,395	54,901,205		

# Movement of deferred tax assets and liabilities:

	Deferred tax assets		Deferred tax liabilities	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Beginning balance	276,916,762	234,025,024	(222,015,557)	(72,605,222)
Impact of adopting IFRS 9	-	41,728,828	-	(135,589,181)
DT recognized / utilized during the year	(31,237,015)	1,162,910	19,610,205	(13,821,154)
Closing balance	245,679,747	276,916,762	(202,405,352)	(222,015,557)

# Balances of deferred tax assets (liabilities) recognized directly in equity

	December 31, 2020	December 31, 2019
Differences in fair value of financial investments at fair value through other comprehensive income	(99,636,192)	(130,501,782)
Effect of changes in accounting policies	-	41,728,828

### 32- Defined benefits obligation

	December 31, 2020	December 31, 2019
Amounts recognized in the statement of financial position:		
Liability for post-retirement medical benefits	513,228,220	482,288,384
Amounts recognized in the income statement:		
Post-retirement medical benefits	64,340,167	66,879,618
Post-retirement medical benefits obligation constitutes of:		
Balances shown in the statement of financial position are represented as follows:		
Present value of unfunded liabilities	365,975,012	414,628,886
Unrecognized actuarial gain	147,253,208	67,659,498
	513,228,220	482,288,384
Liability movements during the year are represented as follows:		
Balance at the beginning of the financial year	482,288,384	437,821,485
Current service cost	11,498,593	10,874,025
Interest cost	55,233,903	58,712,541
Actuarial losses / gain	(2,392,329)	(2,706,948)
Benefits paid	(33,400,331)	(22,412,719)
	513,228,220	482,288,384
Amounts recognized in the income statement are shown below:		
Current service cost	11,498,593	10.874.025
Interest cost	55,233,903	58.712.541
Actuarial losses / gain recognized during the year	(2,392,329)	(2,706,948)
	64,340,167	66,879,618

The main actuarial assumptions used by the Bank are outlined below:	December 31, 2020	December 31, 2019
Discount rate (two plans):		
A- QNB ALAHLI current employees plan	14.50%	14.00%
B-Ex-MIBank retirees plan	14.50%	14.00%
QNB ALAHLI -long term increase in the cost of medical care (on top of inflation)	8.00%	10.27%
Ex-MIBank - long term increase in the cost of medical care (on top of inflation)	8.00%	10.27%
Sensitivities to +1% in discount rate (duration of the plan):	Service cost	DBO
Post-retirement medical benefits	7.88%	7.37%

# 33- Issued and paid-up capital

## (A) Authorized Capital

- The authorized capital amounts to EGP 15 billion.

# (B) Issued and Paid up Capital

- The issued and paid up capital amounted to EGP 8,904,227,140 on December 31, 2017 representing 890,422,714 shares with a nominal value of EGP 10 each, of which 765,099,714 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 15, 2018 decided to increase the capital from EGP 8,904,227,140 to EGP 9,794,649,850 ,an increase of EGP 890,422,710 by transferring from the general reserve.
- The issued and paid up capital amounted to EGP 9,794,649,850 on December 31, 2018 representing 979,464,985 shares with a nominal value of EGP 10 each, of which 854,141,985 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 28, 2019 decided to increase the capital from EGP 9,794,649,850 to EGP 10,774,114,830,an increase of EGP 979,464,980 by transferring from the general reserve. The official bodies has been approved this increase during the second quarter of Year 2020.
- The Extraordinary General Assembly held on February 28, 2019 decided to split the face value of each share of the Bank's capital from EGP 10 to be EGP 5. The issued and paid up capital amounted to EGP 10,774,114,830 on December 31, 2020 representing 2,154,822,966 shares with a nominal value of EGP 5 each.

## 34- Reserves and retained earnings

1) Reserves	December 31, 2020	December 31, 2019
General reserve (a)	15,104,078,670	13,417,823,247
General banking risk reserve (b)	1,169,066	1,169,066
Legal reserve (c)	2,049,233,783	1,633,301,744
Fair value reserve (d)	404,806,846	524,415,089
Special reserve (e)	12,856,666	12,856,666
Capital reserve	21,379,530	18,489,519
General risk reserve*	21,453,923	21,453,923
Total reserves at the end of the year	17,614,978,484	15,629,509,254

<sup>\*</sup> In piror year accordance with the instructions of the Central Bank of Egypt to apply IFRS 9 as of January 1, 2019, the special reserve - credit and general bank risk reserve - credit and IFRS 9 credit risk are consolidated in one reserve under the name of general risk reserve. The difference between the provisions required under IFRS 9 and the provisions required in accordance with previous instructions will be deducted from the general risk reserve.

# Reserve movements are as follows:

(a) General reserve	December 31, 2020	December 31, 2019
Balance at the beginning of the financial year	13,417,823,247	8,531,087,699
Transferred from retained earnings	2,665,720,403	4,886,735,548
Transferred to capital increase	(979,464,980)	-
Balance at the end of the year	15,104,078,670	13,417,823,247
(b) General banking risk reserve		
Balance at the beginning of the year	1,169,066	2,781,992
Transferred to retained earnings	-	(1,612,926)
Balance at the end of the year	1,169,066	1,169,066

In accordance with the instructions of the Central Bank of Egypt, the general banking risk reserve is supported annually by 10% of the value of the assets owned by the Bank in return for debt if these assets are not disposed of within the period specified in the law.

(c) Legal reserve	December 31, 2020	December 31, 2019
Balance at the beginning of the year	1,633,301,744	1,287,748,276
Transferred from the net profit of the prior year	415,932,039	345,553,468
Balance at the end of the year	2,049,233,783	1,633,301,744

According to the provisions of local laws, 5% of net profit of the year shall be transferred to a non-distributable statutory reserve until it reaches 100% of the bank's capital.

(d) Fair value reserve	December 31, 2020	December 31, 2019
Balance at the beginning of the year	524,415,089	(679,178,263)
Impact of adopting IFRS 9	-	1,328,894,280
Deferred tax recognized as of a result of adopting IFRS 9	-	(135,589,181)
Net change in fair value (Note 21)	(150,503,381)	24,457,233
Impairment losses on debt instruments at fair value through other comprehensive income	29,548	(29,494)
Transferred to retained earnings	-	(12,087,853)
Deferred tax recognized during the year (Note 31)	30,865,590	(2,051,633)
Balance at the end of the year	404,806,846	524,415,089

# (e) Special reserve

The application of the CBE new basis rules of preparation and presentation of financial statements as well as the modified principles of recognition and measurement requires to restate the comparative figures of the first financial year that have been impacted by this change, including comparative figures in the balance sheet and the income statements for the previous year as the impact of adjustment is positive, such impact was carried directly to retained earnings then transferred to the special reserve in equity and shall not be used except by approval from CBE. The following is a breakdown of the items that generated the special reserve amount:

	December 31, 2020	December 31, 2019
Amortized cost method using EIR for held to maturity investments	253,607	253,607
Amortized cost method using EIR for Available-for-sale investments	393,930	393,930
Deferred tax (Tax impact on adjustment)	(4,249,739)	(4,249,739)
Available-for-sale investments (Equity instruments)	16,458,868	16,458,868
Total	12,856,666	12,856,666

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

# (2) Profit for the year and retained earnings

	December 31, 2020	December 31, 2019
Movements on retained earnings:		
Balance at the beginning of the year	8,754,048,002	7,318,854,853
Impact of adopting IFRS 9	-	26,377,283
Net profit of the financial year	7,398,510,640	8,321,530,798
Previous year's profit distribution	(2,154,822,966)	(979,464,985)
Employees' profit share	(832,962,180)	(691,726,139)
Board of directors' remuneration	(16,000,000)	(13,781,250)
Transferred to capital reserve	(2,890,011)	(6,434,554)
Transferred to general reserve	(2,665,720,403)	(4,886,735,548)
Transferred to legal reserve	(415,932,039)	(345,553,468)
Transferred from fair value reserve, net of tax	-	9,368,086
Transferred from general banking risk reserve	-	1,612,926
Balance at the end of the year	10,064,231,043	8,754,048,002

# 35- Cash and cash equivalents

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from placement or acquisition date.

	December 31, 2020	December 31, 2019
Cash and balances with central banks	3,841,120,383	3,956,390,015
Due from banks in less than 3 months	5,234,406,137	6,541,553,897
Treasury bills and other governmental notes (91 days)	109,334,969	726,823,580
Total	9,184,861,489	11,224,767,492

# 36- Contingent liabilities and other commitments

# (a) Legal claims (litigation)

Several lawsuits were brought against the Bank and are still outstanding as of December 31, 2020. No provision has been formed since it is not probable that the Bank will incur losses in regard of these lawsuits.

# (b) Capital commitments:

The Bank is a party to contracts for capital commitments amounting to EGP 997,688,233 as of December 31, 2020 (EGP 956,533,263 on December 31, 2019). These represent commitments by the Bank for the purchases of buildings and equipment. Management is sufficiently confident that net profit shall be realized and finance shall be made available to cover these commitments.

# (c) Commitments for guarantees

The bank's commitments for loans, guarantees and facilities are set out below:

317,500	357,500
1,797,703,754	3,300,687,075
40,570,756,871	42,590,274,614
1,999,824,168	3,474,261,881
226,134,764	205,713,506
19,632,824	367,558,187
44,614,369,881	49,938,852,763
	40,570,756,871 1,999,824,168 226,134,764 19,632,824

(d) Commitments for credit facilities	December 31, 2020	December 31, 2019
Commitments for credit facilities	32,855,532,909	35,961,879,563

# (e) Commitments under operating lease contracts

Total minimum rental payments for the irrevocable operating lease contracts are as follows:

	December 31, 2020	December 31, 2019
Not more than one year	127,355,381	95,093,222
More than one year and less than 5 years	393,504,249	275,023,904
More than 5 years	100,460,794	66,162,524
Total	621,320,424	436,279,650

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

# 37- Related-party transactions

Qatar National Bank (Q.P.S.C.) is the ultimate parent and controlling party as at the end of the reporting year which owns 94.97% of the bank's ordinary shares whereas the remaining 5.03% are held by other shareholders.

A number of transactions have been conducted during the reporting period with related parties within the bank's normal course of business. These include loans, deposits, and foreign currency transactions.

Related party transactions with the parent company other than the payment of dividends on ordinary shares:

QNB Group	December 31, 2020	December 31, 2019
Due from banks	419,726	5,237,534
Due to banks	2,130,717,038	168,693,443
Export LC	2,513,234	6,483,525
LGs for banks	6,856,553,603	9,015,950,648
Foreign exchange derivative	1,329,333,503	989,007,803
Interest rate swap	4,548,543,413	5,055,077,688

# (A) Loans and credit facilities to related parties

	Directors and other key management personnel (and close family members)		Associates and Subsidiaries	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Outstanding loans at the beginning of the financial year	111	111	2,502,746,385	2,198,875,475
Loans issued during the financial year		-	879,777,165	1,990,998,553
Loans repayment during the financial year	-	-	(807,355,669)	(1,687,127,643)
Loans outstanding at the end of the financial year	111	111	2,575,167,881	2,502,746,385
Interest income on loans	15	-	274,911,933	333,107,782

<sup>\*</sup> No provisions have been recognized in respect of loan provided to related parties.

# Loans and credit facilities to related parties can be analyzed below

	Directors and other key management personnel (and close family members)		Associates and Subsidiaries	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Overdrafts	111	111	-	32,043
Revolving term loan	-	-	2,575,167,878	2,454,448,264
Visa card	-	-	3	-
Equipment loans	-	-	-	48,266,078
Total	111	111	2,575,167,881	2,502,746,385

# (B) Deposits from related parties

	Directors and other key management personnel (and close family members)		Associates and Subsidiaries	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Deposits outstanding at the beginning of the financial year	62,923,605	64,394,311	949,461,066	2,071,730,814
Deposits placed during the year Deposits repaid during the year	11,381,135 (1,245,256)	5,389,712 (6,860,418)	231,207,968 (605,264,039)	14,793,914 (1,137,063,662)
Deposits outstanding at the end of the financial year	73,059,484	62,923,605	575,404,995	949,461,066
Interest expense on deposits	2,174,975	2,474,684	27,499,712	56,973,250
Deposits from related parties can be analyz	ed below			
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Demand Deposits	10,310,095	1,593,925	23,635,648	31,650,741
Saving account	91,110	91,994	-	-
Certificates of deposits	6,000,000	4,000,000	224,969,030	-
Time Deposits	56,658,279	57,237,686	326,800,317	917,810,325
Total	73,059,484	62,923,605	575,404,995	949,461,066

# (C) Other transactions with related parties

	•	Directors and other key management personal (and close family members)		Associates and Subsidiaries	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
Fee and commission income	566	14,036	11,588,424	8,474,427	
Guarantees issued by the bank	-	-	42,352,262	1,195,753	
The above guarantees comprise:					
LGs	-	-	22,932	31,802	
LCs	-	-	42,329,330	1,163,951	
Total	-	-	42,352,262	1,195,753	

The pricing for related parties' transactions are the same for other parties.

In accordance with the instructions of the Central Bank of Egypt (CBE) rules in 23 August 2011. The monthly average of net salaries and benefits for top 20 employees with the largest salaries and benefits reached (EGP 8,650,786) during the current year.

For the year Ended 31 December 2020

(All amounts are shown in Egyptian Pounds)

### 38- Money Market and balanced Funds

# A- QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund)

The Bank has set up an investment fund under the name of "THEMAR" with daily accumulated interest as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

THEMAR initial offering was for one million certificates at nominal value of EGP 100 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. EFG HERMES is managing this fund.

Total number of the outstanding certificates at December 31, 2020 reached 11,377,254 at a total value of EGP 4,593,896,243. The Bank currently holds 227,545 certificates worth of EGP 91,877,893 of which EGP 20,188,951 classified as fair value through other comprehensive income that represent 5% from the total number of certificates that were initially issued, whereas the remaining value of EGP 71,688,942 which represents 2% of the increase in fund's net asset value since initial subscription are classified as fair value through profit or loss.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 22,252,412 have been reported in the "fees and commission income" line item in the income statement.

# B- QNB ALAHLI Second Fund with periodly / cumulative return (Tawazon Balanced Fund)

The Bank has set up an investment fund under the name of Tawazon Fund with periodic income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tawazon initial offering was for two hundred and fifty thousand certificates amounting to EGP 25 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. Beltone Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2020 reached 56,046 at a total value of EGP 11,868,183 The Bank currently holds 50,000 certificates worth of EGP 10,587,895 that are classified as fair value through other comprehensive income and represent 20% of the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 57,731 have been reported in the "fees and commission income" line item in the income statement.

### C- QNB ALAHLI Third Fund with periodly / cumulative return (Tadawol Equity Fund)

The Bank has set up an investment fund under the name of Tadawol Fund with periodic accumulated income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tadawol certificates were offered in a public offering amounting to EGP 25 million distributed over two hundred and fifty thousand certificates with a nominal value of EGP 100 each, subscriptions have only covered a number of one hundred and twenty five thousand certificates amounting to EGP 12.5 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. HC Fund Manager Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2020 reached 76,895 at a total value of EGP 17,214,950 The Bank currently holds 50,000 certificates worth of EGP 11,193,804 that are classified as fair value through other comprehensive income and represent 40% from the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 189,866 have been reported in the "fees and commission income" line item in the income statement.

## 39- Important Events

1- The coronavirus ("COVID-19") pandemic is continuing across the various geographies globally, causing disruption to business and economic activities. COVID-19 has brought about uncertainties in the global economic environment. QNBAA is closely monitoring the situation through the business continuity planning and other risk management practices to manage the business disruption caused by COVID-19 outbreak on its operations and financial performance.

Based on the uncertainties caused by COVID-19 and following the actions taken by the state regarding the co-existence procedures, QNBAA is closely following up the loan portfolio considering the relevant impact of COVID-19 on the qualitative and quantitative factors where determining the significant increase in Credit Risk is specifically done for the whole portfolio with its different economic sectors.

Accordingly, QNBAA is continuing its internal protective action started in Q1 2020 by enhancing the level of provisions as well as the portfolio coverage ratio as a mitigation plan for the COVID-19 impact on the loan portfolio. Further precautionary actions might be taken progressively in the light of the pandemic is not over yet.

2- On September 15, 2020, the Central Bank of Egypt issued the Law No. 194 of 2020, which repealed Law No. 88 of 2003 of the "Central Bank, Banking Sector and Monetary System".

The law applies for the Central Bank of Egypt and the Egyptian banking system. The addressees are bound by the provisions of the law to adjust their positions in accordance with its provisions, within a period not exceeding one year from the date of its implementation, and the Board of Directors of the Central Bank may extend this period for a period or for other periods not exceeding two years, The Central Bank have to issues a regulations and decisions implementing which related to it's law.