

# **Press Release**

## **Financial Results for 1Q25**

## **Key Highlights**

- Total Assets reached EGP 859,320 million, +5% YTD, up by EGP 39,434 million.
- Gross Loans reached EGP 385,300 million, +6% YTD, up by EGP 20,517 million.
- Customer Deposits reached EGP 726,956 million, +7% YTD, up by EGP 47,069 million.
- Non-performing Loans ratio and Coverage ratio of 5.39% and 104.3%, respectively.
- Capital Adequacy ratio of 22.9%, well above minimum required by CBE.
- Net Profit recorded EGP 7,186 million, +2% YOY, up by EGP 112 million.
- Cost-to-Income ratio of 18.4%.
- ROAA and ROAE of 3.42% and 31.2%, respectively.

Egypt's first quarter of 2025 brought encouraging signs of economic recovery. Headline inflation fell to a three-year low of 12.8%, sovereign debt yields declined, and the country received a USD 1.2 billion disbursement following the successful completion of the fourth review of the Extended Fund Facility (EFF) with the International Monetary Fund (IMF). Nevertheless, elevated geopolitical risks and the intensifying global tariff war may present headwinds that could temper the pace of Egypt's recovery.

QNB Egypt seized the opportunity presented by the improving macroeconomic environment, delivering strong, organic growth underpinned by solid fundamentals. The bank's balance sheet grew by 5% YTD, reaching EGP 859 billion, driven mainly by a 7% rise in customer deposits, which totalled EGP 727 billion by the end of the quarter.

On the asset side, loan growth was particularly strong, increasing by 6% to EGP 385 billion. This growth reflects the bank's disciplined and prudent approach to credit, with a non-performing loan ratio of 5.39% and a coverage ratio of 104.3%, indicating robust risk management and portfolio resilience.

Despite a YOY drop of EGP 3.2 billion in other operating income, QNB Egypt posted a solid net profit of EGP 7.2 billion, a 2% increase YOY. This was supported by a 14% YOY increase in net interest income and a 36% YOY rise in fees and commissions. The bank also reported an efficiency ratio of 18.4%.

These results reflect the bank's unwavering commitment to sustainable growth and value creation for its shareholders, clients, and the broader Egyptian economy.

### **Financial Results**

#### **1.1. Financial Position**

- **Gross loans** grew by EGP 20.5 billion, reaching EGP 385.3 billion, while maintaining a balanced exposure between corporate and retail segments. Corporate loans accounted for EGP 315.1 billion, up 6% YTD, and retail loans reached EGP 70.2 billion, up 6% YTD.
- **Customer deposits** rose significantly, supported by both corporate and retail segments. Corporate deposits grew 6% YTD to EGP 472.8 billion, while retail deposits increased 8% YTD to EGP 254.1 billion.
- Total Equity attained EGP 92.9 billion which represents +2% YTD. The capital adequacy and tier 1 ratios stood at 22.9% and 22.4%, respectively, well above CBE's minimum requirements of 12.5% and 8.5%.
- Liquidity Position remained robust, with a gross loan/deposit ratio of 53.0%. When compared to the CBE's LCY liquidity ratio requirement of 20%, QNB Egypt recorded 26.9%. On the other hand, the CBE's FCY liquidity ratio requirement is 25%, while QNB Egypt recorded 58.8%. As of Feb-25, the Liquidity Coverage Ratio (LCR) was 833% in LCY and 367% in FCY, while the Net Stable Funding Ratio (NSFR) was 166% and 167%, respectively.

#### 1.2. Income Statement

- Net Banking Income, Total net banking income recorded EGP 13.5 billion impacted by lower FX income, partially offset by a healthy growth in core components. The NII grew by +14% recording EGP 11,204 million, as well as the fees and commissions that went up to EGP 1,718 million, climbing by 36% over 1Q24.
- **Operating expenses** increased to EGP 2,481 million, making an increase of +20% YOY. That was clearly reflected on a cost-to-income ratio of 18.4%.
- **Provision expense** recorded EGP 748 million, securing a coverage ratio of 104.3%.
- Net profit stood at EGP 7,186 million by the end of the first quarter of 2025.

## **Corporate Social Responsibility:**

Creating sustainability has been our passion. **QNB Egypt** is holding the vision of empowering the less fortunate category of the community through projects that ensure sustainable returns. QNB Egypt has held two projects that empowers women through teaching them the sewing profession in cooperation with **"Wakfeya El Maadi Foundation"** and **"Estedama Centre"** aiming to create sustainable job opportunities, providing them with the necessary skills and enhancing their entrepreneurial capabilities, thus qualifying them for the labor market and encourage handicraftsmen and heritage products.



## **Results Summary**

#### **1.3.** Financial Position

Description	Separate basis		
in MEGP	Mar-25	Dec-24	YTD Growth
Cash & due from banks	203,894	192,472	6%
Loans to Customers (Net)	364,432	344,011	6%
Loans to banks (Net)	2,501	2,504	0%
Investments	254,258	252,458	1%
Other assets	22,863	17,530	30%
Total Assets	847,948	808,976	5%
Customer Deposits	729,206	681,864	7%
Due to banks	3,672	16,123	-77%
Other liabilities	25,196	22,441	12%
Shareholders' equity	89,875	88,549	1%
Total Liabilities and Equity	847,948	808,976	5%

Consolidated basis			
Mar-25	Dec-24	YTD Growth	
205,971	194,520	6%	
361,092	341,001	6%	
2,501	2,504	0%	
260,376	258,277	1%	
29,380	23,583	25%	
859,320	819,886	5%	
726,956	679,887	7%	
3,672	16,123	-77%	
35,792	32,501	10%	
92,900	91,376	2%	
859,320	819,886	5%	

#### 1.4. Income Statement

Description	Separate basis			Consolidated basis			
in MEGP	Mar-25	Mar-24	YOY Growth		Mar-25	Mar-24	YOY Growt
Net interest income	11,004	9,718	13%	1	11,204	9,863	14%
Fees and commissions	1,738	1,277	36%	1	1,718	1,266	36%
Other operating income <b>O</b>	358	3,570	-90%		571	3,795	-85%
Net banking income	13,101	14,565	-10%		13,493	14,924	-10%
Operating expenses <b>2</b>	(2,426)	(2,025)	20%	1	(2,481)	(2,065)	20%
Gross operating income	10,675	12,540	-15%		11,012	12,859	-14%
Net cost of risk <b>O</b>	(750)	(2,257)	-67%		(748)	(2,285)	-67%
Net income before tax	9,925	10,283	-3%		10,264	10,573	-3%
Income tax	(2,973)	(3,433)	-13%		(3,078)	(3,500)	-12%
Net Profit	6,951	6,851	1%	1	7,186	7,074	2%

\*After the following adjustments from financial information published under Egyptian Accounting Standards ("EAS"):

 $\bullet$  The net impact of the contingent liabilities provision and the other provisions – which is a part of the "Other operating income" according to the EAS, was transferred into "Credit Risk Provisions and other provisions", as it fits better with the economic nature of these items.

• Intangible software expenses and building rental expenses have been restated from "Other operating income" to "Operating expenses" as they fit better with the economic nature of these items.



Financial Ind	licators – Income Statement	Mar-25	Mar-24
Duofitability	ROAA	3.42%	4.14%
Profitability	ROAE	31.2%	41.1%
Efficiency	Cost-to-Income ratio	18.4%	13.8%
Financial I	ndicators – Balance Sheet	Mar-25	Dec-24
Liquidity	Gross loans / deposits ratio	53.0%	53.7%
	Non-performing loans ratio	5.39%	5.44%
A good Oreality	Coverage ratio *	104.3%	107.0%
Asset Quality	Capital adequacy ratio**	22.9%	22.7%
	Leverage ratio**	9.9%	9.5%
Non-	Financial Indicators	Mar-25	Dec-24
	Staff	7,554	7,605
	Active customers	1,875,683	1,853,244
Non-Financial Indicators	Branches	235	235
inucators	ATMs	940	938
	Points of sales	39,952	39,193

#### 1.5. Key Indicators (Consolidated Basis)

\* Including loans provision for stage 1, 2 and 3.

\*\*CAR & Leverage ratios are restated compared to Dec-24 released data after considering profit share, board remuneration and the banking system support and development share.

### About QNB Egypt

QNB Egypt was established in April 1978, with a majority stake of 94.97% owned by QNB Group, after the Group reduced their stake down from 97.12% during 2018, bringing the free float to the required minimum of 5% to comply with EGX listing requirements.

QNB Egypt is managing three successful funds: Money Market "Themar Fund", equity "Tadawol Fund" and balanced "Tawazon Fund".

Over the years, QNB established several subsidiaries in Egypt:

- QNB Leasing Company established in 1997. On June 26<sup>th</sup>, 2013, QNB raised its stake in QNB Leasing Co. from 60% to 99.9%.
- QNB Factoring Company set up in 2012, with QNB stake representing 99.9%.
- QNB Life Insurance Company set up in 2003. In January 2014, QNB increased its stake in QNB Life Insurance from 25% to 99.9%.
- QNB Asset Management Company, in June 2014 QNB increased its stake from 4.9% to 97.4%.

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